

**11<sup>th</sup> Edition of  
National Capacity Building Program on  
“Procurement (Bidding Procedures based on GFR, GeM & E-Procurement) and  
Contract Management: Challenges in Implementation”**

**18 -21 February, 2020 at Kolkata**

The Centre for MSME, IICA has successfully conducted 11<sup>th</sup> edition of National Capacity Building Programme on “Procurement (Bidding Procedures based on General Financial Rules (GFR), GeM & E-Procurement) and Contract Management: Challenges in Implementation” on 18 - 21 February, 2020 at Kolkata. The programme was designed to provide intensive training to the purchasing & supply managers, procurement managers, project managers, commercial managers, contract managers, Finance Officers and supply controllers of the Central Public Sector undertakings to provide insights on major issues like intricacies in Public Procurement, Enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, Government guidelines & policies, regulatory issues and its practical aspects as well.

The program brought together 27 senior procurement, project, finance & legal professionals involved in public procurement from different Government Departments and PSUs to share the best practices and to discuss the critical issues of today & the future. The aforesaid program also witnessed the participant from Royal Norwegian Embassy as he was working as Marketing Advisor and had to deal with various Govt. tenders on behalf of Norwegian companies.

A total of twenty (20) sessions covered the pertinent areas under Effective Procurement & Contract Management such as GeM, Drafting of Commercial Contracts, Contract administration & management, EPC (Engineering, Procurement and Construction) Contract, Indian Contract and Dispute Resolution Mechanism and Resolution of Disputes- Arbitration proceedings, Contract termination/renewal decision, Existing Public Procurement Guidelines – Challenges & Areas of concern, Present Regularly Framework for Public Procurement , Procurement Process, Bid documentation and Bid invitation (NIT), Contract Negotiation to deliver Value for Money (VFM), E-Auction & Disposal, Bid Evaluation & Contract award, Effective Strategic Procurement Sourcing & Process Management, Make in India & Public Procurement, Futuristic Opportunities for SMEs & Corporate houses in Public Procurement through Offset policy and multiplier provisions, Overview of Public Procurement for enhancing transparency, efficiency & accountability in procurement process, .

In this programme in-house faculty as well as outsource faculty were engaged. The faculty for the programme was Mr. Rajesh Batra, Head, Centre for MSME - IICA, Shri Madhusudan Jena – D.G.M. (Law), MMTC Ltd., Shri M C Panda, Former Additional Secretary – Ministry of Commerce, Govt. of India and Shri Biswajit Sarkar, GeM Business Facilitator.

The participants appreciated the programme content, faculty and training sessions. Participants received certification of completion for the training programme. The Programme was directed by Mr. Rajesh Batra, Head, Centre for MSME & IP&CC.

The delegates at the four day program were from the following organizations:

- Royal Norwegian Embassy
- Inland Waterways Authority of India
- Rites Ltd.
- Antrix Corporation Ltd
- Numaligarh Refinery Ltd.
- South Eastern Region Pipelines
- Hindustan Steelworks Construction Limited (HSCL)
- Chennai Mathematical Institute
- General Insurance Corporation of India
- Narcotics Control Bureau
- India Government Mint
- Power Grid Corporation of India Limited
- NMDC Ltd.
- Oil Industry Development Board
- MOIL Ltd.
- Directorate of Geology and Mining