



National Level Online Capacity Building Program(3rd Edition)
**“Strengthening Governance, Regulatory and Compliance (GRC) Management
for Revitalizing MSMEs (including Goods & Services Tax (GST),
Ease of Doing Business, Make in India & Atma Nirbhar’- Imperatives)”**

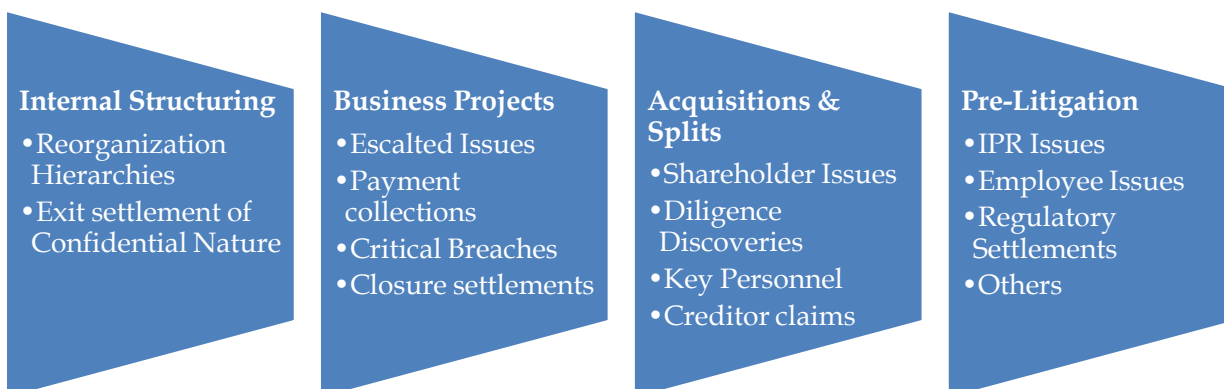
17 - 27 November, 2020 (2 Weeks - 10 Sessions / Webinars)

Course Overview

Keeping in view the lack of sufficient focus on the statutory and legal compliances, regulatory risk management that are mandatory, Indian Institute of Corporate Affairs through its Centre for MSME would like to offer National Level Online Capacity Building Program on **“Strengthening Governance, Regulatory and Compliance (GRC) Management for Revitalizing MSMEs (including Goods & Services Tax (GST), Ease of Doing Business, Make in India & Atma Nirbhar’- Imperatives)”** through 10 Sessions / Webinars spread over two weeks to create awareness about Compliance Management and the process to track them on regular basis. Overall, it will help MSMEs in overcoming the Business - Governance, Regulatory & compliance challenges.

SMEs should fine tune internal business operations especially working capital management, regulatory risk and rationalizing the business and financial structure.

Activities & Issues



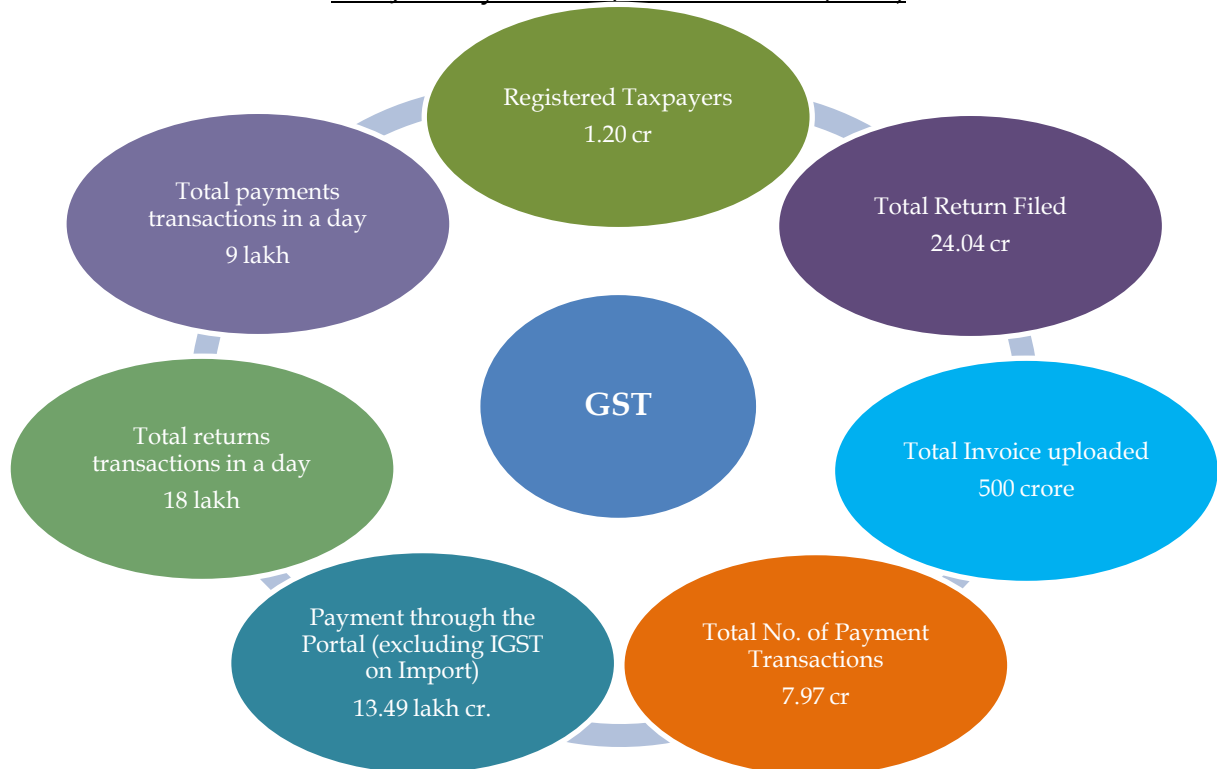
Bigger Thrust on Ease of Doing Business for Growth of Indian MSMEs

<u>Starting a Business Down to 5 Processes</u>	
<u>Low on Paperwork</u>	
<p>1. Five procedures including obtaining DIN, PAN and TAN merged.</p> <p>2. Processes for employee provident fund online.</p> <p>3. No more inspection under the Shops and Establishment Act</p>	<p>4. Removal of co seal as well as digital signature requirement</p> <p>5. Bank accounts not required mandatorily for any forms.</p>

Important Reforms

- Insolvency and Bankruptcy Code (IBC) is considered the biggest economic reform next only to GST which consolidates and amends the laws relating to reorganization and Insolvency Resolution of Corporate persons, partnership firms & individuals in a time bound manner. India is in the process of establishing a robust insolvency framework with the enactment of Insolvency and Bankruptcy Code 2016. The Code has made rapid strides in short time and is one of the success stories of recent Indian economic reforms.
- GST is the biggest tax reform in India, tremendously improving ease of doing business and increasing the tax base in India by bringing millions of small businesses in India.

The Journey of GST (as on 20th March, 2019)



Revitalizing MSMEs for Make in India (\$ 4.8 T opportunity by 2025)

Make in India
\$ 4.8 T opportunity by 2025

\$ 300 B AUTO	\$ 115 B AUTO COMP	\$ 82 B AVIATION	\$ 100 B BIOTECH	\$ 112 B CAPITAL GOODS
\$ 400 B CHEMICAL	\$ 640 B CONSTRUCTION	\$ 130 B DEFENCE	\$ 400 B ELECTRONICS	\$ 320 B FOOD PROG.
\$ 350 B IT & BPM	\$ 30 B LEATHER	\$ 30 B MEDIA & ENT.	\$ 80 B MINING	\$ 110 B OIL & GAS
\$ 55 B PHARMA	\$ 150 B PORTS	\$ 142 B RAILWAYS	\$ 260 B RENEWABLES	\$ 150 B ROADS
\$ 40 B SPACE	\$ 223 B TEXTILES	\$ 125 B THERMAL POWER	\$ 419 B TOURISM/ HOSP.	\$ 7 B WELLNESS

India is therefore an important market for Multi-nationals & Foreign Companies looking to engage in new business and diversify into India's potential roadmap of 5 trillion markets for business

Learning Objectives

- The proposed Online Training Program Capacity Building Programmes will help the MSMEs to set in place their Business - Governance, Regulatory and Compliance (GRC) functions, to allow them to be compliant and gain insights about the business. This program will also equip the MSMEs with broad understanding about dealing with issues & challenges related to Goods & Services Tax law as well as about the major issues of concerns & challenges having direct impact on MSMEs.
- Keeping in view the lack of sufficient focus on the statutory & legal compliance that are mandatory, the proposed Online Capacity Building Program will create awareness about the Compliance Management' and the process to track them on regular basis. Failure to comply with these requirements is likely to create trouble for the business including prosecution of the Directors. The Government is gradually concentrating and tightening the systems to identify the non-compliant. Due Compliance will ensure long term sustainability and Longevity.
- The program would enable MSMEs for better approaches & decisions, improved resources utilizations, reduce financial operational & strategic risks, make informed decisions, improve business process and identify all the potential risks associated with products/services at the beginning of the process. Overall it will help MSMEs in overcoming the compliance challenges.
- Goods & Services Tax (GST) is having a major impact on businesses. Though driven by regulatory change, this path breaking GST law offers a transformative opportunity for companies to reconfigure their business models, supply chains and logistics. This program will provide insights from the ground level to deal with GST issues and challenges in Present GST Regime & assist in furthering initiatives to educate the industries at large about the diverse facts and facets of Goods & Services Tax (GST).
- Business & Industry leaders from participating organizations will get the detailed picture of business environment and policy supports and become more aware of the challenges and be better prepared to face them.
- Comprehensive information about the Govt. Policies, Ease of Doing Business initiatives, loans, grants, waivers and more.
- Understanding of innovative methodologies for business aspect from Finance, Operation, Marketing through interactive sessions with subject experts.
- Questions and answers sessions to clarify business compliance related queries.

Approach

- Indian Institute of Corporate Affairs has been designed with a vision of providing a platform for dialogue, interaction and partnership between governments, corporate, investors, civil society, professionals, academicians and other stake holders in the emerging 21st century environment.
- IICA endeavors to actively participate in processes and activities that seek to harmonize activities and resources of Government, helping and supporting the Enterprises at National & International level.
- The program initiative at IICA, as a multi-stakeholder approach, endeavors to trigger a strategy for a new wave of SMEs leveraging the benefits of the entrepreneurial conducive ecosystem for India's growth.
- This will complement the work that the Indian Government and Private Sector institutions are doing in assisting the industry.

Pedagogy & Training Methods

The program has been divided into 10 modules of 2.5 hours each spread over two weeks. This program can be conducted **Through - Intensive Webinar / Online Sessions.**

- Dedicated 10 online sessions.
- A certificate of Participation will be awarded to the participants after the successful completion of the program by IICA.

The State Directorate of Industries/Industry Department, Govt. of Himachal Pradesh and Government of Arunachal Pradesh have appreciated the said program time to time for capacity building of their Nodal officers from the level of Deputy Directors, Joint Directors, Directors and General Managers of District Industries Centers to equip them to further educate and support MSMEs to identify applicable statutes that MSMEs have to abide as per the nature of their business and sensitize them about the compliances relating to licenses, approvals, returns records / registers, statutory dues and other compliances.

Our understanding of the Scope

The scope of the proposal is to organize the online Training Program to improve skills of the employees. These training programs may be organized once in a month or multiple times on the basis of your requirement at the multiple locations across pan India.

The training program shall be organized & customized on the basis of the level of the staffs working with your organization such as:

- Training Program for Junior Management
- Training Program for Middle Management
- Training Program for Higher Management

As our professional lives shift online, IICA is here to ensure your professional development is not interrupted. We are conducting virtual/online instructor-led courses to maximize your learning.

The training program shall be more focused in interactive processes. The audience will have great time learning and will walk away with a value addition in their professional competency. The personal effectiveness program is a focused value program customized for your officials. This program is created to develop high impact personal effectiveness qualities in participant's overall professional development.

Target & Expected Participation

- Department of Industries & Commerce of various State Governments.
- Ministry, Central & State PSUs, DC-Handicrafts, DC-Handlooms, DC-MSME, NSIC, BSE-SME, National Stock Exchange, SIDBI, Invest India etc.
- State Investment Agencies.
- Banks & Financial Institutions.
- International Organizations like ZDH/SEQUA, GIZ, UNIDO, IGEP Foundation etc.
- Economic Development Corporations, Trade Promotion Organizations, Multilateral & Unilateral International Agencies such as UNDP, ADB, NDB, OECD, SAARAC DEVELOPMENT FUND etc.
- Academic Institutions & Policy Makers.
- Exporter Federations & Foreign Embassies
- Governance, Regulatory & Compliance Management- Consultants & Advisors
- Public Authorities & Government Organizations
- National Level Federations, Chambers of Commerce & Industry Associations
- Existing & Prospective Entrepreneurs.
- CEOs, CFOs & Directors

Content / Coverage

Masterclass (1) 17 November, 2020 - Tuesday

<p>10:30 am - 1:00 pm (15 minutes break during the webinar)</p>	<p>SMEs & Start-ups Eco-System - Revitalizing MSMEs for Make in India & Atma Nirbhar'- Imperatives</p> <p>India has its own way of running the business and creating value. The entrepreneurship culture in India - from family owned businesses to modern day ventures-has evolved.</p> <p>SMEs are typically set-up as proprietorship, partnerships, or private limited companies. SMEs that are constituted as companies are mandated to follow accounting standards prescribed by the Institute of Chartered Accountants of India (ICAI) and the guidelines of the Companies Act, 1956. The entities whose financial statements are governed by regulation are generally stronger in accounting quality, disclosure and transparency. Hence, it is very important to understand the current business environment to realize the importance of Start-ups and SMEs in Indian Economy.</p> <ul style="list-style-type: none">• How to set up a business in India• Ease of Doing business in India for MSMEs Growth• Startup and SME in India- Definitions and Comparisons• Govt. Outlook towards Start-ups and SMEs• Setting up MSME (Micro, Small & Medium enterprise / unit)• How you can cash in on the boom in one-person enterprise• Limited Liability Partnership (incorporated under the LLP Act, 2008) & various rules made there under• Incorporation of a company & requirement of a public company• An understanding of overall compliance structure in India and how to effectively manage compliances.• How Indian SMEs are building their compliance capacity• Compliance checklist for the startups and SMEs• Overview of major issues of concerns & challenges having direct impact on MSMEs
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Masterclass (2) 18 November, 2020 - Wednesday

<p>10:30 am - 1:00 pm (15 minutes break during the webinar)</p>	<p>Understanding Key Concepts of National Goods and Services Tax (GST)</p> <p>Input Credit under GST</p> <ul style="list-style-type: none">• Availment and utilization of Credit under GST• Carry forward of Input Tax Credit under GST• An understanding of defaults in respect of Input Credits and how to handle Department Letter enquiring about the mismatch.• Practical issues in availment of Input Credit under GST & how to improve cost efficiency by better management of Input Credit Mechanism under GST <p>Reverse Charge in GST</p> <p>GST Deposit</p> <ul style="list-style-type: none">• Payment of GST and understanding of Electronic Cash Ledger and Electronic Credit Ledgers. Some common mistakes in payment of GST.• Reverse charge in respect of notified goods & Services.• Composition Levy for small dealers under GST& related compliances. When you should opt for the composition scheme. <p>GST Annual Return</p> <ul style="list-style-type: none">• Practical Aspects of Preparation of GST Annual Return• GST Reconciliation as part of GST Annual Return preparation <p>GST Updates - Important updates</p> <ul style="list-style-type: none">• A Recap of Important Notifications under GST• Analysis of important judgments of Advance Ruling Authority under GST• Recent Developments and Trend under GST
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Masterclass (3) 19 November, 2020 - Thursday

10:30 am -
1:00 pm
(15 minutes
break during
the webinar)

The Indian Bankruptcy Code (IBC)

Launched in 2017, the IBC, rolled out in 2016, consolidates the country's bankruptcy and insolvency laws.

Bankruptcy Code

- Overview of the Bankruptcy and Insolvency Code
- Ease of Doing Business (EoDB) for growth of MSMEs in India

Corporate Social Responsibility

- The Concept of CSR in Indian Context
- Analysis of relevant provisions under Companies Act in respect of CSR

Masterclass (4) 20 November, 2020 - Friday

10:30 am -
1:00 pm
(15 minutes
break during
the webinar)

Project Preparation skills and assessing viability of Projects

- Understanding the preparation of Project Report and Business Case
- Practical Case Study - Preparation of Project Report
- Project Evaluation Techniques

Project Appraisal and Data Analysis

- Project Appraisal Techniques
- Important Points for Project Appraisal
- Data Analysis

Masterclass (5) 21 November, 2020 - Saturday

10:30 am -
1:00 pm
(15 minutes
break during
the webinar)

Company Laws

- Analysis of Important Provisions under Companies Act, 2013
- Related Party Transactions under Companies Act, 2013
- Directors and their Responsibilities under Companies Act, 2013
- Accounts and Audit
- Other Misc. matters

Masterclass (6) 23 November, 2020 - Monday

10:30 am -
1:00 pm
(15 minutes
break during
the webinar)

Business Plan Preparation

- Essentials Of Business Plan
- The Issue / Pain Point That Your Product / Solution Addresses
- Product / Technology Overview
- Business Model
- Size of The Market Opportunity
- Current Traction - What Have You Achieved So Far - Product, Customers, Revenues, Etc.
- Competitive Landscape
- Financials Current And Projections -Capital Budgeting, Project P&L Account
- Value Creation -Funding Needs, Use Of Funds And Proposed Valuation
- Current Equity Structure, Fundraising History And Investors
- Exit Options
- Cost Sheet Format
- Break Even Analysis
- Licenses Required to Start the Business

Masterclass (7) 24 November, 2020 - Tuesday

10:30 am - 1:00 pm (15 minutes break during the webinar)	Economical and Financial Compliances <ul style="list-style-type: none">• Compliance System in India for Businesses• Important Compliance Requirements for Businesses Environmental Laws <ul style="list-style-type: none">• Analysis of Environmental Protection Laws in India and related Compliance Requirements for businesses Labour Laws and Reforms <ul style="list-style-type: none">• An understanding of Labour Law Compliances in India.• How to handle labour and human resource related issues.• How reforms in labour laws & lower taxes in labour intensive manufacturing sector would pave way for growth.
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Masterclass (8) 25 November, 2020 - Wednesday

10:30 am - 1:00 pm (15 minutes break during the webinar)	Mergers and Acquisitions <ul style="list-style-type: none">• Basics of Mergers & Acquisition• Business Valuations• How to prepare for M&A• Managing the M&A - Agencies & activities involved• Managing a Takeover bid Exit of Business <ul style="list-style-type: none">• Exit Procedure for various types of businesses• Succession planning for Business
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Masterclass (9) 26 November, 2020 - Thursday

10:30 am - 1:00 pm (15 minutes break during the webinar)	Export Import Documentation and SEZ <ul style="list-style-type: none">• Procedural for Export of Goods• Procedural for Import of Goods• The Concept of SEZ and Sale to SEZ units• Incentives for Exporters under MEIS/SEIS Schemes E-Governance and its implications for SEZ <ul style="list-style-type: none">• E-Governance Initiatives by the Government• Understanding challenges of E-Governance and preparation for the same.
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Masterclass (10) 27 November, 2020 - Friday

10:30 am - 1:00 pm (15 minutes break during the webinar)	Financing of MSME <ul style="list-style-type: none">• How to approach Bank/Financial Institution for Financing• Challenges in Financing for MSME and how to overcome them• Useful Government Schemes for MSMEs & Recent Announcements made by the Government for the MSME Sector Businesses<ul style="list-style-type: none">✓ Rs 3 lakh crores Collateral free Automatic Loans for Business, incl MSMEs✓ Rs 20,000 crore Subordinate Debt for MSMEs✓ Rs 50,000 cr equity infusion through MSME Fund of Funds✓ Global tender to be disallowed upto Rs 200 crores• How Government steps in reviving the MSME sector Promotion and development of Rural Clusters <ul style="list-style-type: none">• Role of Rural Clusters in economic development• Steps to promote development of rural clusters.
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Schedule of Webinar/Online Sessions

Webinar	Date	Timings
Masterclass 1	17 November, 2020	10:30 am - 1:00 pm (15 minutes break during the webinar)
Masterclass 2	18 November, 2020	10:30 am - 1:00 pm (15 minutes break during the webinar)
Masterclass 3	19 November, 2020	10:30 am - 1:00 pm (15 minutes break during the webinar)
Masterclass 4	20 November, 2020	10:30 am - 1:00 pm (15 minutes break during the webinar)
Masterclass 5	21 November, 2020	10:30 am - 1:00 pm (15 minutes break during the webinar)
Masterclass 6	23 November, 2020	10:30 am - 1:00 pm (15 minutes break during the webinar)
Masterclass 7	24 November, 2020	10:30 am - 1:00 pm (15 minutes break during the webinar)
Masterclass 8	25 November, 2020	10:30 am - 1:00 pm (15 minutes break during the webinar)
Masterclass 9	26 November, 2020	10:30 am - 1:00 pm (15 minutes break during the webinar)
Masterclass 10	27 November, 2020	10:30 am - 1:00 pm (15 minutes break during the webinar)

Registration & Program Charges

Mode of Training	Intensive Online Sessions / Webinar series
Date	17-27 November, 2020 (2 Weeks : 10 Webinars)
Program Fee	INR 21,240/- (INR 18,000/- + GST) per participant from India and its equivalent in US Dollars for participants from other countries. <ul style="list-style-type: none">▪ 5% discount for 2 to 4 attendees from one organization▪ 10% discount for 5 to 9 attendees from one organization

Payment Mechanisms:

A. NEFT Details:-

S. No.	Particulars	Details
1.	Name of the Beneficiary	Indian Institute of Corporate Affairs
2.	Account Number	604810210000007
3.	Type of Account	Saving Account
4.	Name & Address of Bank Branch	Bank of India, Electronic Niketan, CGO Complex, Lodhi Road, New Delhi-110003
5.	NEFT IFSC Code	BKID0006048

B. **Demand Draft:** The programme fee may also be paid through a demand draft drawn in favour of "Indian Institute of Corporate Affairs" payable at New Delhi.

Major Participants & their experience in our earlier Capacity Building Program

We feel immense pleasure to share with you list of some of the major participants representing PSUs, Government Departments, Corporate and other private organizations:-

SME's & CORPORATES			
1)	Daksha Imaging Technologies Pvt. Ltd.	2)	Mohali Industries Association
3)	M/s IAC Electricals Pvt. Ltd.	4)	Rangсутra Crafts India Ltd
5)	M.P. Small Scale Industries Organization (MPSSIO)	6)	Udaipur Chamber of Commerce and Industries (UCCI)
7)	Sirohi Agro Foods Pvt. Ltd.	8)	Evonne Industries Pvt Ltd.
9)	Beri Udyog Pvt. Ltd.	10)	Hind Pharma
11)	Savio Texcone Pvt. Ltd.	12)	Vindas Chemical Pvt. Ltd
13)	T.C. Agro Food Industries	14)	M/s. Yamuna Cable Accessories Pvt. Ltd.
15)	Gautam Buddha University	16)	M/s Pooja International
17)	Orica	18)	Bayer Bio Science Pvt. Ltd.
19)	Primo Foods Pvt. Ltd.	20)	Neetee Clothing Pvt. Ltd.
21)	Devans Modern Breweries Ltd.	22)	Chelsea Mills
23)	Royal Enfield (A Unit of Eicher Motors Ltd.)	24)	Elcomponics Sales Pvt Ltd
25)	Goodie International Pvt. Ltd.	26)	Hyundai Motor India Engineering Private Limited
27)	Bookmyooh.com	28)	SGA Power Systems (P) Ltd
29)	Bovian Health Care Pvt. Ltd.	30)	Sakata Seed India Pvt Ltd.
31)	R.S Infraprojects Pvt. Ltd.	32)	Unicon Human Power Pvt. Ltd.
33)	mtandt Rentals Limited	34)	FIS Payment Solutions & Services India Pvt. Ltd.
35)	Jotwire India Pvt Ltd	36)	Financial Software & Systems Pvt. Ltd.
37)	Oasis Electronics	38)	Glassco Laboratory Equipments Pvt. Ltd
39)	Indian Industries Association	40)	LIC of India
41)	GKB Rx Lens Pvt. Ltd	42)	Ranvik Exports Pvt. Ltd.
43)	Adkindia LLC	44)	BIORx Venture Advisors Pvt. Ltd
45)	Visa Info World Pvt Ltd	46)	Parihar Enterprises
47)	Apex Cluster Development Services Pvt Ltd	48)	VLCC Personalcare Ltd.
49)	Japan Art Press	50)	Vaishno Merchandise Pvt. Ltd.
51)	WEBTEL ELECTROSOFT PVT. LTD.	52)	Manav Rachana University
53)	Amity University	54)	Rus Exim Pvt. Ltd.
55)	IPE Global Limited	56)	Oxford University Press
57)	Council for Leather Exports	58)	Satvastu Consulting Group
59)	Indian Industry Experts Network	60)	Okhla Garment & Textile Cluster
61)	R Bhargav & Associates	62)	Federation of Madhya Pradesh Chambers of Commerce and Industry
63)	JCB India Limited	64)	IL&FS Clusters
65)	Cresigns Studio	66)	Federal Bank
67)	AVQI	68)	PC Solutions Pvt. Ltd.
69)	IKIGAI	70)	Ambuja Overseas
71)	Karvy Financial Services Ltd.	72)	Ignited Business Network
73)	SMBCConnect	74)	Suparna Herbs (India) Pvt. Ltd.
75)	Confederation of Horticulture Associations of India	76)	Marvelaa
77)	Top Surveying (India) Pvt. Ltd.	78)	AICOSMIA
79)	WWSO	80)	Weaverbird Engineering & Technology
81)	Buzzaria	82)	Adastra
83)	Personalive IT Solutions	84)	ennovations Techserv Pvt. Ltd.
85)	Regnant Group	86)	IamSMEofIndia
87)	Parashvanaath Insurance Solutions	88)	G Next Media Pvt. Ltd.
89)	The NorthCap University	90)	Al-Azhar Technocrafts (P) Ltd.
91)	Quality Services & Training Pvt. Ltd.	92)	Satyug Darshan Technical Campus

93)	Solution Platter	94)	Power2SME
95)	NSE Emerge	96)	BRICS International Forum
97)	BRICS CCI	98)	CMAI Association of India
99)	Indian Startups	100)	Swan Industries Pvt. Ltd.
101)	Combustion Research Associates	102)	City Union Bank Ltd.
103)	Securico Electronics India Ltd.	104)	Change Alliance Pvt. Ltd.
105)	Bayer Vapi Private Limited	106)	Bayer BioScience Private Limited
107)	Bayer CropScience Limited	108)	Bayer Seeds Private Limited
109)	Mytrah N4 Electric Pvt. Ltd.	110)	Jaipuria Institute of Management
111)	Yutaka Autoparts India Pvt Ltd	112)	PTC India Financial Services Limited
113)	HDFC Bank Ltd.	114)	Yes Bank
115)	M/s Resync Auto Solutions Private Limited.	116)	SKG Consultants
117)	Global FoodTech Consultants	118)	Nandani Medical Laboratories Pvt. Ltd.
119)	Diaspark Infotech	120)	Dubey Associates
121)	Margdarshan Management & Measurement Pvt. Ltd.	122)	Super Tech Environmental Services
123)	Royal Sundaram General Insurance Co. Limited	124)	NETAFIM Irrigation India Pvt. Ltd.
125)	Navkar Techtex Pvt Ltd	126)	Popular Vehicles And Services Ltd
127)	Fiiitjee Limited	128)	Bluetown India Private Limited
129)	Goods And Services Tax Network	130)	Royal Norwegian Embassy
GOVERNMENT, PSUs & AUTONOMOUS			
131)	Ministry of MSME	132)	DC-MSME, New Delhi
133)	Directorate of Industries, Uttarakhand	134)	Office of Development Commissioner (Handicrafts)
135)	Bridge and Roof Co. (India) Ltd.	136)	HEC Ltd.
137)	State Bank of Hyderabad	138)	The Institute of Company Secretaries of India
139)	RITES Ltd.	140)	Haryana Power Generation Corporation Ltd.
141)	Central Bank of India	142)	Cochin Special Economic Zone (CSEZ)
143)	Indian Institute of Public Administration	144)	Regional Centre for Biotechnology
145)	State Bank of India	146)	DGS&D
147)	SIDBI	148)	Oriental Bank of Commerce
149)	NSKFDC	150)	GAIL Training Institute
151)	District Industries Centre, Lunglei, Mizoram	152)	National Highways & Infrastructure Development Corporation Ltd
153)	Indian Railways Institute of Signal Engineering and Telecommunications	154)	Unique Identification Authority of India (UIDAI)
155)	Green Gas Ltd.	156)	Bank of Maharashtra
157)	Rail Vikas Nigam Ltd.	158)	DSIIDC
159)	National Handloom Development Corporation Ltd.	160)	Indian Renewable Energy Development Agency Limited
161)	Syndicate Bank	162)	The Jammu & Kashmir Bank Ltd.
163)	Vijaya Bank	164)	United Bank of India
165)	Utkarsh Micro Finance Ltd.	166)	AU Small Finance Bank Ltd.
167)	NLC India Limited	168)	BHEL
169)	NEPA Ltd.	170)	Cochin Shipyard Ltd.
171)	Agriculture Insurance Company of India Ltd	172)	Mangalore Refinery and Petrochemicals Ltd
173)	IFCI Limited	174)	Western Coalfields Ltd.
175)	Maharashtra Industrial Development Corporation	176)	The New India Assurance Co. Ltd.
177)	MSTC Ltd.	178)	Canara Bank
179)	National High Speed Rail Corporation Ltd.	180)	Hindustan Petroleum Corporation Limited

181)	Power Grid corporation of India Limited	182)	Directorate of Industries (Pune)
183)	Kerala state Rubber Co-operative Ltd	184)	RailTel Corporation of India Ltd.
185)	Employees Provident Fund Organisation	186)	NMDC LIMITED
187)	Ministry of Skill Development And Entrepreneurship	188)	Mahanadi Coalfields Limited
189)	Power Finance Corporation Ltd	190)	Central Mine Planning & Design Institute Limited
191)	National Cooperative Development Corporation	192)	Eastern Coalfields Limited
193)	United India Insurance Co. Ltd.	194)	Bharat Dynamics Ltd.
195)	Steel Authority of India Ltd	196)	Container Corporation of India
197)	Ministry of Finance, Department of Expenditure	198)	MOIL Limited
199)	Rashtriya Chemicals & Fertilizers Ltd.	200)	India Government Mint
201)	Security Paper Mill	202)	SJVN Limited
203)	National Aluminium Company Limited	204)	ECGC Ltd
205)	Indian Oil Corporation Limited	206)	National Atlas & Thematic Mapping Organisation
207)	Handicrafts Development Corporation of Kerala Ltd.	208)	Goa Shipyard Ltd.
209)	Inland Waterways Authority of India	210)	Broadcast Engineering Consultants India Ltd
211)	Physical Research Laboratory	212)	The Automotive Research Association of India
213)	MECON Limited	214)	GSPL India Gasnet Ltd.
215)	Pension Fund Regulatory and Development Authority	216)	THDC India Ltd.
217)	Indian Port Rail & Ropeway Corporation Limited	218)	General Insurance Corporation of India
219)	Chennai Petroleum Corporation Limited	220)	Mumbai Metro Rail Corporation Ltd.
221)	Chennai Metro Rail Limited	222)	Kholongchhu Hydro Energy Limited
223)	Bharat Petroleum Corporation Limited	224)	Oil India Ltd.
225)	Ministry of Development of North Eastern Region	226)	Engineers India Limited
227)	Airport Authority of India	228)	Mazagon Dock Shipbuilders Limited
229)	New Space India Limited	230)	Land Ports Authority of India
231)	Uttarakhand Tourism Development Board	232)	India Infrastructure Finance Company Limited
233)	Department for Promotion of Industry and Internal Trade	234)	The Institute of Chartered Accountants of India
235)	Pawan Hans Ltd.	236)	Ministry of Tribal Affairs
237)	Jawaharlal Nehru Port Trust	238)	Antrix Corporation Ltd
239)	Numaligarh Refinery Ltd.	240)	South Eastern Region Pipelines
241)	Hindustan Steelworks Construction Limited	242)	Chennai Mathematical Institute
243)	Narcotics Control Bureau	244)	Oil Industry Development Board
245)	Directorate of Geology and Mining	246)	Directorate of Geology and Mining
247)	National Cooperative Development Corporation	248)	Eastern Coalfields Limited
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285)	New Space India Limited	286)	Land Ports Authority of India
287)	Uttarakhand Tourism Development Board	288)	India Infrastructure Finance Company Limited
289)	Department for Promotion of Industry and Internal Trade	290)	The Institute of Chartered Accountants of India
291)	Pawan Hans Ltd.	292)	Ministry of Tribal Affairs
293)	Jawaharlal Nehru Port Trust	294)	Antrix Corporation Ltd
295)	Numaligarh Refinery Ltd.	296)	South Eastern Region Pipelines
297)	Hindustan Steelworks Construction Limited	298)	Chennai Mathematical Institute
299)	Narcotics Control Bureau	300)	Oil Industry Development Board

About Indian Institute of Corporate Affairs



Indian Institute of Corporate Affairs (www.iica.nic.in) is a 21st century unique world class institution established by the **Ministry of Corporate Affairs, Government of India**. Its aim is to provide holistic treatment of all issues that impact corporate functioning to help today's business and shape tomorrow's. **The Hon'ble Minister of State for Finance & Corporate Affairs is the President of IICA. Secretary, Ministry of Corporate Affairs is the Chairperson of the Board of Governors**, which has many eminent personalities. The state-of-the-art campus of IICA is located at Manesar, Dist. Gurgaon, Haryana.

The **Centre for MSME**, an integral part of Indian Institute of Corporate Affairs (IICA), has been established to foster understanding of the regulatory framework, encourage innovative responses to business environments and focus on all other relevant issues affecting the MSMEs. It enables capacity building through training and interactions such as seminars and workshops, engages in documentation and research on MSMEs practices, encourages cluster development initiatives and uses its pivotal crosscutting position to create synergy among various facets of the MSME sector.

Program Director & Facilitator



Mr. Rajesh Batra
Head-Centre for MSME and IP&CC
Indian Institute of Corporate Affairs
(Ministry of Corporate Affairs)

Rajesh Batra is currently responsible for several development activities through Capacity Building measures by taking serious initiatives in Entrepreneurship Education, Information, Research and Consultancy, Collaboration for Policy Facilitation, professional endeavors for institutional strengthening, Sector guidelines and advocacy to develop best practices for SMEs.

He has long experience of dealing with promotion, development and financing of Micro, Small and Medium Enterprises as well as Agriculture Rural Industries segments, SME competitiveness enhancement and institutional strengthening. Over the last 25 years, he has worked extensively in the Policy development work, Business Strategy, Project Management, Imports, Programme management, Procurement & Logistics / Supply Chain Management (SCM) and Business development. He was appointed Sole Arbitrator under the Arbitration & Conciliation Act 1996 by the Chairman-cum- Managing Director of NSIC Limited for adjudication of disputes and differences between NSIC Ltd. and Private Business units. Besides, as a member of core team, he worked closely to lead / oversee the matters related with large scale implementation of Activity Plan / Programmes including govt. grant monitoring and administration under the Centrally Sponsored large Schemes of Govt. of India.

Rajesh has done his masters in commerce and postgraduate management courses in the areas of Foreign Trade and Marketing. Currently, Rajesh is with Indian Institute of Corporate Affairs (IICA) as Head, Centre for MSME since 25th April 2014. He is working very closely with the industry and with different GOI offices at the Ministry level, State bodies, industry associations/chambers of commerce, entrepreneurship development institutes, SMEs, national and international supporting partners and banks/financial institutions to ensure capacity building at both ends: at the government level as well as at the industries. He gets invited to speak and chair sessions by organizations such as Ministry of MSME and its constituent institutions, Industry Associations and other leading Institutions as well as for select interaction meeting.

Before joining IICA - an autonomous institution under the Administrative Control of Ministry of Corporate Affairs, Government of India, he was working as Dy. General Manager with India's apex SME development organization - The National Small Industries Corporation Ltd. (NSIC) - The Premier Mini - Ratna Government of India Enterprise under Ministry of Micro, Small & Medium Enterprises.



Rajesh Batra is conferred with "National Award for Excellence in the field of Public Services - MSMEs taking into Global Arena" by H.E. Governor of Mizoram on 7th February, 2020