

## Three Day Capacity Building Program (41<sup>st</sup> Edition)

on

### “Navigating Procurement via Government e Marketplace (GeM), Strategic Contracts in Procurement - Negotiation, Enforcement & Dispute Resolution”

13 - 15 May, 2025 - ibis Styles Goa Calangute

**ENROL NOW**

#### Benefits / Objectives:-

- Gain an overall understanding of the essential aspects of operating and handling the GeM web portal.
- To enable participants to adopt the best procurement practices for floating tenders, evaluation & award in all types of procurement
- Provide users the speed and flexibility of e-commerce site in sourcing its requirement
- To drive efficiency, transparency and inclusivity in India's Public Procurement domain
- To have technology enabled dynamic, self-sustaining, user friendly, fair and transparent procurement system
- To promote standardization of products, demand aggregation, Make in India
- Identify the document that becomes a legally enforceable part of a contract
- Determine the most appropriate form of agreement for a particular situation including Contract / Agreement towards Consultancy Services
- Reduce the risk of delaying a project by using contract negotiations.

#### What do our Participants say:-

- Based on various cases discussed, learnt about best practices to be followed
- Topic covered very well and learned new things with examples
- Will help in dealing with GeM related issues
- Both pre & post contract management including dispute resolution mechanism very well explained with experiences & examples.
- Case studies & examples were helpful in getting the topic more clearly.
- Will help in better analysis and examination of contract
- Will enhance the quality of procurement work in future
- Deeper understanding of practical aspects of commercial contract
- All concept of drafting very well explained with easy examples.
- Several barriers of MSMEs in commercial contracts clarified by faculty and very interactive session

#### PROGRAMME FEE

<b>Training Venue</b>	<b>ibis Styles Goa Calangute</b> Survey 166, Naikawaddo, Calangute Bardez, Goa – 403516
<b>Training Date</b>	13 - 15 May, 2025
<b>Residential Program Fee</b>	INR 43,070/- (INR 36,500 + 18% GST) per participant
<b>Non-Residential Program Fee</b>	INR 26,550/- (INR 22,500 + 18% GST) per participant
<ul style="list-style-type: none"> <li>▪ <b>For Individual Nomination - No Discount is applicable</b></li> <li>▪ <b>For Standard Group of min. 2 &amp; upto 3 nominations from one organization - We will be offering a discount of 5% on Program Fee</b></li> <li>▪ <b>For Prime Group of minimum 4 &amp; above nominations from one organization - We will be offering a discount of 10% for the additional participants. (Example: in case of 6 nominations from one organization, 3 nominations will be eligible for 10% discount and 3 nominations will be eligible for 5% discount )</b></li> </ul>	

#### PROGRAMME DIRECTOR

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