

National Capacity Building Mission for

“ Banks, NBFCs and Financial Institutions in Financing SME – Corporate & Emerging Sectors Enterprises”

22 - 24 July, 2025 - Pune

ENROL NOW

Benefits / Objectives:-

- To provide solutions and valuable insights for Lenders (Banks, NBFCs Financial Services Organizations)
- To develop the skills, knowledge and confidence to identify and evaluate business-lending opportunities, make sound lending decisions.
- To build effective loan structure that strengthen the organization’s portfolio and reduce its exposure to risk.
- To build capacities and aptitude for lending to SMEs and create awareness about softer aspects of SMEs lending such as entrepreneurial sensitivity, empathy and appropriate communication with entrepreneurs.
- To provide deeper understanding of the compliances, lending norms (including Priority Sector Lending Norms) and on various aspects of banking and financial services
- To enable participants to enhance collaboration, adoption of digital strategies and stronger competitive positioning
- Understand Enterprise Risk Management (ERM) integration, Regulations and Technology.

For Whom

- Investors & Financiers focused on opportunities within Indian enterprises
- Banking and financial services professionals engaged in corporate and SME financing, risk management and strategic financial planning
- NBFC executives and corporate finance professionals focusing on structured lending and financial innovation
- Government officials, industry experts & policy makers involved in economic development
- Representatives from BMOs (Industry Associations) & Directorate of Industries at three levels-
 1. Cluster / industrial estate / district level / Special Purpose Vehicles (SPVs)
 2. State level
 3. Country level
- All professionals involved or aspiring to be involved in any aspect of SME credit, including such functions as client sourcing, credit underwriting and credit monitoring.
- Risk consultants, compliance officers and financial strategists involved in regulatory frameworks and credit risk assessment.

PROGRAMME FEE

Training Venue	ibis Pune Hinjewadi Rajiv Gandhi Infotech Park, Hinjewadi, Phase II, Pune – 411057
Training Date	22 - 24 July, 2025
Residential Program Fee	INR 43,070/- (INR 36,500 + 18% GST) per participant
Non-Residential Program Fee	INR 26,550/- (INR 22,500 + 18% GST) per participant
<ul style="list-style-type: none"> ▪ For Individual Nomination - No Discount is applicable ▪ For Standard Group of min. 2 & upto 3 nominations from one organization - We will be offering a discount of 5% on Program Fee ▪ For Prime Group of minimum 4 & above nominations from one organization - We will be offering a discount of 10% for the additional participants. (Example: in case of 6 nominations from one organization, 3 nominations will be eligible for 10% discount and 3 nominations will be eligible for 5% discount) 	

PROGRAMME DIRECTOR

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