

## IICA's Flagship Four Day Capacity Building Program (42<sup>nd</sup> Edition) -

### “Advanced Course on Procurement (Policy & Procedures based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Reduction Techniques & Contract Management: Navigating Solutions to Present & Future Challenges”

**23-26 June, 2025 at Sinclairs Retreat Kalimpong**

**ENROL NOW**

#### A step-by-guide to Learn Essential Skills and Build Capacity to:-

- The Program will provide insights and best practices on contract management in procurement.
- The program will equip participants to learn about the key components of successful contract management.
- Identify & Prevent Risks (common & inherent) allocated between Supplier & Purchaser.
- Understand, draft and negotiate key aspects (commercial, technical & legal) of Contracts and minimize exposure to risk, reduce costs and the potential for disputes.
- Ensure compliance with the terms and conditions and obligations that have to be performed under the contract.
- Foresee risks and take informed decision on running high value contracts on a Value for Money (VFM) basis.
- Evaluate Supplier Performance, your Requirements, Market price and competition for informed decision on contract termination/renewal decision.
- Effective risk control measures to minimize risk exposure and avoid disputes

#### What do our Participants say:-

- Excellent training program where we had the opportunity to share experiences with our field experts. In the midst of a hectic life, it felt like a refreshing course conducted by IICA.
- Thank you mentors for the fantastic procurement training program. Truly appreciate the time & effort for making the sessions so informative.
- Based on various cases discussed, learnt about best practices to be followed towards robust Public Procurement
- Will help in dealing with procurement related matters. Gave insights about the vendor management
- Will help in more effective discharge of duties and understanding of procurement
- Both pre & post contract management including dispute resolution mechanism very well explained with experiences & examples.
- Case studies & examples were helpful in getting the topic more clearly.
- Deeper understanding of practical aspects of public procurement policy & procedures.
- All concept of sourcing procurement very well explained with easy examples.

#### PROGRAM FEE

<b>Venue / Location</b>	Sinclairs Retreat Kalimpong 6th Mile, Purbong Kalimpong 734 301, West Bengal
<b>Training Date</b>	23-26 June, 2025
<b>Residential Program Fee</b>	INR 62,540/- (INR 53,000 + 18% GST) per participant
<b>Non-Residential Program Fee</b>	INR 41,300/- (INR 35,000 + 18% GST) per participant
<ul style="list-style-type: none"> <li>▪ <b>For Individual Nomination</b> - No Discount is applicable</li> <li>▪ <b>For Standard Group of min. 2 &amp; upto 3 nominations from one organization</b> - We will be offering a discount of 5% on Program Fee</li> <li>▪ <b>For Prime Group of minimum 4 &amp; above nominations from one organization</b> - We will be offering a discount of 10% for the <b>additional participants</b>. (Example: in case of 6 nominations from one organization, 3 nominations will be eligible for 10% discount and 3 nominations will be eligible for 5% discount)</li> </ul>	

#### PROGRAMME DIRECTOR

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