

IICA's Flagship Four Day Capacity Building Program (46th Edition):

“Procurement (Policy and Procedure based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Optimization & Contract management for Effective Project Delivery: Navigating Solutions to Emerging Challenges”

25-28 November, 2025 - Udaipur

ENROL NOW

A step-by-guide to Learn Essential Skills and Build Capacity to:-

- The Program will provide insights and best practices on contract management in procurement.
- The program will equip participants to learn about the key components of successful contract management.
- Identify & Prevent Risks (common & inherent) allocated between Supplier & Purchaser.
- Understand, draft and negotiate key aspects (commercial, technical & legal) of Contracts and minimize exposure to risk, reduce costs and the potential for disputes.
- Ensure compliance with the terms and conditions and obligations that have to be performed under the contract.
- Foresee risks and take informed decision on running high value contracts on a Value for Money (VFM) basis.
- Evaluate Supplier Performance, your Requirements, Market price and competition for informed decision on contract termination/renewal decision.
- Effective risk control measures to minimize risk exposure and avoid disputes

What do our Participants say:-

- The program has been designed very well, having touched-upon the vast area of contract management, procurement & termination.
- Excellent training program where we had the opportunity to share experiences with our field experts. In the midst of a hectic life, it felt like a refreshing course conducted by IICA.
- Thank you mentors for the fantastic procurement training program. Truly appreciate the time & effort for making the sessions so informative.
- Based on various cases discussed, learnt about best practices to be followed towards robust Public Procurement
- Will help in dealing with procurement related matters. Gave insights about the vendor management
- Both pre & post contract management including dispute resolution mechanism very well explained with experiences & examples.
- Deeper understanding of practical aspects of public procurement policy & procedures.
- All concept of sourcing procurement very well explained with easy examples.

PROGRAM FEE

Venue / Location	Sinclair's Palace Retreat Karan Ji Ka Guda, Kaloda, Udaipur - 313 322, Rajasthan
Training Date	25-28 November, 2025
Residential Program Fee	INR 62,540/- (INR 53,000 + 18% GST) per participant
Non-Residential Program Fee	INR 41,300/- (INR 35,000 + 18% GST) per participant
▪ For Individual Nomination - No Discount is applicable	
▪ For Standard Group of min. 2 & upto 3 nominations from one organization - We will be offering a discount of 5% on Program Fee	
▪ For Prime Group of minimum 4 & above nominations from one organization - We will be offering a discount of 10% for the additional participants . (Example: in case of 6 nominations from one organization, 3 nominations will be eligible for 10% discount and 3 nominations will be eligible for 5% discount)	

PROGRAMME DIRECTOR

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