

## Four Day Capacity Building Program (22nd Edition) on

### “Procurement (Policy & Procedures based on GFR, GeM & E-Procurement) and Contract Management for Good Governance: Challenges in Implementation”

23-26 August, 2022 at Goa

#### Benefits

- The program will provide insights to foresee risks and take informed decision on running high value contracts on a Value for Money (VFM) basis.
- The program helps you to align your procurement strategies with management expectations and to identify actionable points, which can have an immediate effect on improving the performance of the organization in the short term & are consistent with strategic imperatives in the long term.
- The program will help the participants understand intricacies of procurement in PSUs, Railways, Defence and other Central & State Govt. Departments. The Program is to designed build & enhance trust between Govt. & Private Suppliers.
- The program focuses on how your organization can minimize its exposure to risk, reduce costs and the potential for disputes by discussing the key aspects of understanding, drafting and negotiating contracts of all types—works, goods and services.
- The program features how to monitor & manage performance failures and provides tools, tips & techniques on effective resolution of disputes to minimize costs and reputational risk exposure to your organization
- Participants from Public & Private sector organizations will get insight about how to quickly find target government customers and will develop confidence of Indian bidders.

#### Program Fee

##### Training Venue:

Hotel Grande Delmon,  
Caetano de Albuquerque Road,  
Panjim,  
Goa 403001

##### Residential Program Fee:

INR 61,242/- (INR 51,900 + 18%  
GST) per participant

##### Non-Residential fee:

INR 40,002/- (INR 33,900 + 18%  
GST) per participant

- For Individual Nomination - No Discount is applicable
- For Standard Group of 2 - 3 nominations from one organization - We will be offering a discount of 5% on Program Fee
- For Prime Group of minimum 4 & above nominations from one organization - We will be offering a discount of 10% for the additional participants.  
(Example: in case of 6 nominations from one organization, out of 6, 3 nominations will be eligible for 10% discount)

#### Key Features

- Detailed Presentations by subject matter experts
- Certificate on Course Completion

#### Program Director

Mr. Rajesh Batra  
Head-Centre for MSME/IP&CC  
Indian Institute of Corporate Affairs

Mobile no- +91 9871417394 , 8595690458  
Email: rajesh.batra@iica.in ,  
cmsme.iica@gmail.com