

## Three Day Capacity Building Program (33<sup>rd</sup> Edition) on “Navigating Procurement via Government e Marketplace (GeM), Strategic Contracts in Procurement - Drafting, Negotiation, Enforcement & Dispute Resolution”

10-12 July, 2024 - Goa

ENROL NOW

### Benefits / Objectives:-

- Gain an overall understanding of the Government e-Marketplace (GeM)
- To make participants conversant in operating and handling the GeM web portal in terms of floating of tenders, evaluation & award in all types of procurement.
- Provide Government users the speed and flexibility of e-commerce site in sourcing its requirement
- Relieve government users from mundane tendering activities
- To have technology enabled dynamic, self-sustaining, user friendly, fair and transparent procurement system
- To promote standardization of products, demand aggregation, Make in India
- Identify the document that becomes a legally enforceable part of a contract
- Determine the most appropriate form of agreement for a particular situation including Contract / Agreement towards Consultancy Services
- Reduce the risk of delaying a project by using contract negotiations.

### What do our Participants say:-

- Based on various cases discussed, learnt about best practices to be followed
- Topic covered very well and learned new things with examples
- Will help in dealing with GeM related issues
- Both pre & post contract management including dispute resolution mechanism very well explained with experiences & examples.
- Case studies & examples were helpful in getting the topic more clearly.
- Will help in better analysis and examination of contract
- Will enhance the quality of procurement work in future
- Deeper understanding of practical aspects of commercial contract
- All concept of drafting very well explained with easy examples.
- Several barriers of MSMEs in commercial contracts clarified by faculty and very interactive session

### PROGRAMME FEE

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| <b>Training Venue</b>                                                                                                                                                                                                                                                                    | <b>Hotel Grande Delmon,<br/>Caetano de Albuquerque Road,<br/>Panjim, Goa - 403001</b> |
| <b>Training Date</b>                                                                                                                                                                                                                                                                     | 10-12 July, 2024                                                                      |
| <b>Residential Program Fee</b>                                                                                                                                                                                                                                                           | INR 41,890/- (INR 35,500 + 18% GST) per participant                                   |
| <b>Non-Residential Program Fee</b>                                                                                                                                                                                                                                                       | INR 24,190/- (INR 20,500 + 18% GST) per participant                                   |
| ▪ <b>For Individual Nomination</b> - No Discount is applicable                                                                                                                                                                                                                           |                                                                                       |
| ▪ <b>For Standard Group of min. 2 &amp; upto 3 nominations from one organization</b> - We will be offering a discount of 5% on Program Fee                                                                                                                                               |                                                                                       |
| ▪ <b>For Prime Group of minimum 4 &amp; above nominations from one organization</b> - We will be offering a discount of 10% for the <b>additional</b> participants. (Example: in case of 6 nominations from one organization, out of 6, 3 nominations will be eligible for 10% discount) |                                                                                       |

### PROGRAMME DIRECTOR

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