

**Four-Day Training Programme on  
“Procurement (Procedures & Contracting), Tenders, Bids  
& Contract Management”  
04-07 December, 2018 at Goa**

The Centre for MSME has successfully conducted Four-day Capacity Building Training Programme on “Procurement (Procedures & Contracting), Tenders, Bids & Contract Management” from 04<sup>th</sup> December to 07<sup>th</sup> December, 2018 at Goa. The programme was designed to provide intensive training to the purchasing & supply managers, procurement managers, project managers, commercial managers, contract managers, Finance Officers and supply controllers of the Central Public Sector undertakings to provide insights on major issues like intricacies in Public Procurement, Enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, policy and regulatory issues and many other related critical issues of today and the future.

The program brought together 18 senior procurement, project and finance professionals involved in public procurement from different Government Departments and PSUs to share the best practices and to discuss the critical issues of today & the future.

A total of eighteen sessions covered the pertinent areas under Effective Procurement & Contract Management such as Existing Public Procurement Guidelines – Challenges & Areas of concern, Present Regularly Framework for Public Procurement, Basics of Contracting, Drafting commercial Contracts, Procurement Process, Bid documentation and Bid invitation (NIT), Contract Negotiations, Contract administration & management, EPC (Engineering, Procurement and Construction) Contract, E-Contract, Bid Evaluation & Contract award, E-Auction & Disposal, International Contract and dispute resolution mechanism, Contract termination/renewal decision, Effective Strategic Sourcing, Case study on valid contract/LOI/MOU.

In this programme in-house faculty as well as outsource faculty were engaged. The faculty for the programme was Mr. Rajesh Batra, Head, Centre for MSME, Mr. Bhaskar Narang – Retd. Principal Executive Director /RS (P), Railway Board, Indian Railways, Sh. Madhusudan Jena - DGM (Law), MMTTC Ltd.

The participants appreciated the programme content, faculty and training sessions. All the participants received certification of completion for the training programme. The Programme was directed by Mr. Rajesh Batra, Head, Centre for MSME.

**The delegates at the four day program were from the following organizations:**

- Container Corporation of India
- Ministry of Finance, Department of Expenditure
- Eastern Coalfields Limited
- RailTel Corporation of India Ltd.
- Mangalore Refinery and Petrochemicals Ltd.
- Rites Ltd.
- MOIL Ltd.
- Goods And Services Tax Network
- Rashtriya Chemicals & fertilizers Ltd.
- India Government Mint
- Security Paper Mill

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