

Three-Day Training Programme on “Effective Procurement & Contract Management” 20-22 June, 2018

The Centre for MSME has successfully conducted Three-day Capacity Building Training Programme on “Effective Procurement & Contract Management” from 20th June to 22nd June, 2018 at IICA Campus, Manesar. The programme was designed to provide intensive training to the purchasing & supply managers, procurement managers, project managers, commercial managers, contract managers, Finance Officers and supply controllers of the Central Public Sector undertakings & Corporates to provide insights on major issues like intricacies in Public Procurement, Enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, policy and regulatory issues and many other related critical issues of today and the future.

The program brought together 33 professionals involved in public procurement from different Government Departments, PSUs and private organizations to share the best practices and to discuss the critical issues of today & the future from the organizations such as Cochin Shipyard Ltd, MSTC Ltd, Mangalore Refinery and Petrochemicals Ltd, IFCI Limited, Western Coalfields Ltd, Maharashtra Industrial Development Corporation, NETAFIM Irrigation India Pvt. Ltd, Canara Bank, The New India Assurance Co. Ltd, Directorate of Industries, Pune Region, PowerGrid Corporation of India Limited, Agriculture Insurance Company of India Ltd, Hindustan Petroleum Corporation Limited, National High Speed Rail Corporation Ltd.

A total of fifteen sessions covered the pertinent areas under Effective Procurement & Contract Management such as Existing Public Procurement Guidelines – Challenges & Areas of concern, Legal & Procedural Framework, Preventive Vigilance, Effective Strategic Sourcing, Supply Chain Management & its role in efficient public procurement, Overview of Supply Risk Management and its relationship with contract law and contracting, tendering & bidding process, Various models on Vendor rating & assessment, Legal perspective of procurement/tendering, Basics of Contracting, Contract Negotiations, Essentials of Drafting commercial Contracts, Contract administration & management, Contract termination/renewal decision, International Contract and dispute resolution mechanism, Case study on valid contract/LOI/MOU.

In this programme in-house faculty as well as outsource faculty were engaged. The faculty for the programme was Mr. Rajesh Batra, Head, Centre for MSME, Mr. Ravi Khandelwal – Retd ED (Fin & Law) CONCOR, Shri Sanjay Dwivedi - Chief Executive Consultant, 3E Management Consultants, Sh. Madhusudan Jena - DGM (Law), MMTC Ltd.

The participants appreciated the programme content, faculty and training sessions. All the participants received certification of completion for the training programme. The Programme was directed by Mr. Rajesh Batra, Head, Centre for MSME.
