

Online Capacity Building Program (12th Edition)
“Procurement (Bidding Procedures based on GFR, GeM & E-Procurement)
and Contract Management: Challenges in Implementation”

14-26 September, 2020 (2 Weeks – 11 Webinars)

The Centre for MSME, IICA has successfully conducted 12th edition of Online Capacity Building Programme on “Procurement (Bidding Procedures based on General Financial Rules (GFR), GeM & E-Procurement) and Contract Management: Challenges in Implementation” on 14-26 September, 2020. The programme was designed to provide intensive training to the purchasing & supply managers, procurement managers, project managers, commercial managers, contract managers, Finance Officers and supply controllers of the Central Public Sector undertakings to provide insights on major issues like intricacies in Public Procurement, Enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, Government guidelines & policies, regulatory issues and its practical aspects as well.

The programme organized by the IICA through its Centre for MSME witnessed engaged participation from 54 Professionals (Regional Head, Sr. General Manager, General Manager, Chief Manager, Senior Manager, Deputy Manager, Manager, Asst. Manager, DGM, AGM, EE, AO) involved in public procurement from major Public Sector Undertakings (PSUs) / Organizations / Offices under various Ministries of Govt. of India. The 15 participants from Balmer Lawrie & Co. Ltd. informed that they have to deal with various Govt. tenders and attended this training to learn important factors for bid preparation and understand the procurement process of Public sector Organizations and Govt. Departments tenders.

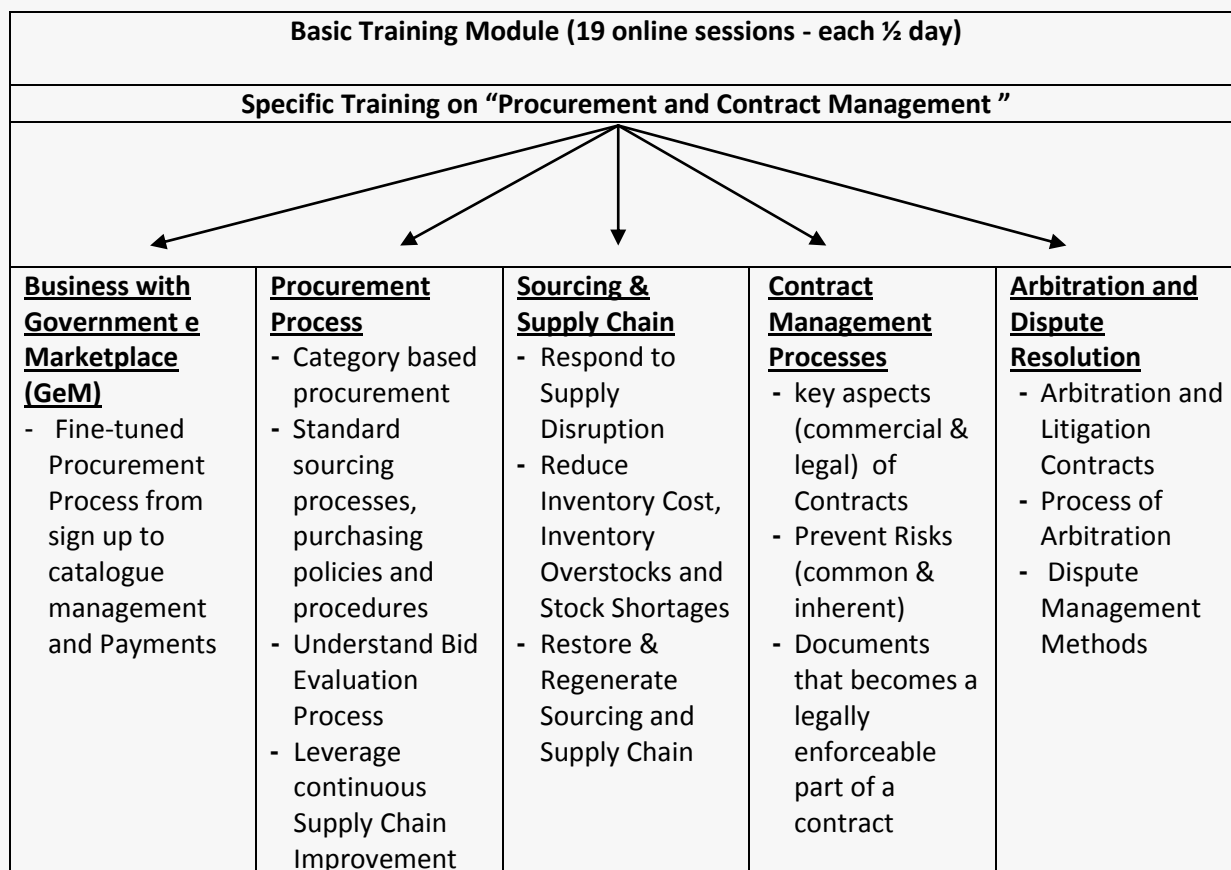
The 54 delegates at the program were from the following organizations:

- Balmer Lawrie & Co. Ltd.
- NABARD
- Indian Overseas Bank
- RailTel Corporation of India Ltd.
- Bharat Electronics Ltd.
- Agriculture Insurance Company of India Ltd.
- REC Limited
- Damodar Valley Corporation
- Bhakra Beas Management Board

A total of nineteen (19) sessions covered the pertinent areas under Existing Public Procurement Guidelines, Present Regularly Framework for Public Procurement, Introduction to Government e Marketplace (GeM), GeM Procurement Process, Drafting of Commercial Contracts, Procurement Process, Bid documentation and Bid invitation (NIT), Make in India & Public Procurement, Contract administration & management, Navigating Contracts at such times (new-found risks, created by COVID-19), Cyber Contracts, Contract Management & issues of Restoring & Regenerating Sourcing & Supply Chain, Contract termination/renewal decision, EPC (Engineering, Procurement and Construction) Contract, E-Auction & Disposal, Effective Strategic Procurement Sourcing & Process Management, Indian Contract and Dispute Resolution Mechanism and Resolution of Disputes-Arbitration proceedings, Overview of Public Procurement for enhancing transparency, efficiency & accountability in procurement process, Futuristic Opportunities for SMEs & Corporate houses in Public Procurement through Offset policy and multiplier provisions.

Major Highlights

- Each ½ day Webinar with sharing in-depth knowledge, debating spiritedly & directing razor-sharp questions at each other enabled the participants to discover more about each other and set a baseline for future cohesiveness and bonding as a group.
- The referral of case studies followed by power point presentation and study material used as a guide during program delivery provided a source book to develop and implement appropriate Processes and tools in the organisation. It provided practical assistance and valuable inputs on best practices and analysis of the critical issues of today & the future



In this programme in-house faculty as well as outsource faculty were engaged. The faculty for the programme was **Mr. Rajesh Batra**, Head, Centre for MSME - IICA, **Shri Bhaskar Narang**, Retd. Principal Executive Director /RS (P), Railway Board, Indian Railways, **Shri M C Panda**, Former Additional Secretary – Ministry of Commerce, Govt. of India and **Shri Naveen Joshi**, Regional Manager - Business Services (Haryana & Chandigarh), Government e-Marketplace (GeM).

Program Flow

The capacity building programme started with opening remarks by Mr. Rajesh Batra, Head-Centre for MSME, IICA and Lead Programme Faculty on 14th September, 2020. The Programme was directed by Mr. Rajesh Batra, Head, Centre for MSME & IP&CC.

The programme was concluded on 26th September, 2020 with closing session & remarks presided by Mr. Rajesh Batra, Head-Centre for MSME, IICA.

The participants appreciated the programme content, faculty and training sessions.
