

**Three-Day Training Programme on
“Procurement (Procedures & Contracting), Tenders, Bids
& Contract Management”
22-24 August, 2018**

The Centre for MSME has successfully conducted Three-day Capacity Building Training Programme on “Procurement (Procedures & Contracting), Tenders, Bids & Contract Management” from 22nd August to 24th August, 2018 at IICA Campus, Manesar. The programme was designed to provide intensive training to the purchasing & supply managers, procurement managers, project managers, commercial managers, contract managers, Finance Officers and supply controllers of the Central Public Sector undertakings & Corporates to provide insights on major issues like intricacies in Public Procurement, Enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, policy and regulatory issues and many other related critical issues of today and the future.

The program brought together 13 professionals involved in public procurement from different Government Departments, PSUs and private organizations to share the best practices and to discuss the critical issues of today & the future from the organizations such as RailTel Corporation of India Ltd., Employees Provident Fund Organisation, The New India Assurance Co Ltd, NMDC Limited, Hindustan Petroleum Corp. Ltd. and Ministry of Skill Development and Entrepreneurship.

A total of thirteen sessions covered the pertinent areas under Effective Procurement & Contract Management such as Existing Public Procurement Guidelines – Challenges & Areas of concern, Legal & Procedural Framework, Preventive Vigilance, Effective Strategic Sourcing, Supply Chain Management & its role in efficient public procurement, Overview of Supply Risk Management and its relationship with contract law and contracting, tendering & bidding process, Various models on Vendor rating & assessment, Legal perspective of procurement/tendering, Basics of Contracting, Contract Negotiations, Essentials of Drafting commercial Contracts, Contract administration & management, Contract termination/renewal decision, International Contract and dispute resolution mechanism, Case study on valid contract/LOI/MOU.

In this programme in-house faculty as well as outsource faculty were engaged. The faculty for the programme was Mr. Rajesh Batra, Head, Centre for MSME, Mr. M.C. Panda – Former Addl DG, DGS&D, Addl Secretary, Min of Commerce, Sh. Madhusudan Jena - DGM (Law), MMTC Ltd.

The participants appreciated the programme content, faculty and training sessions as well as campus environment. All the participants received certification of completion for the training programme. The Programme was directed by Mr. Rajesh Batra, Head, Centre for MSME.
