
BRIEF REPORT

Five Day familiarization Capacity Building Program on “Procurement Procedures (including Capital Acquisition Process of Ministry of Defence), Negotiation Skills and Contract Management for Good Governance: Challenges in Implementation” 9-13 May, 2022 at CENTRAD, DAD HQrs., Delhi Cantt.

In the backdrop of National Initiative to become 5 Trillion Economy and AtmaNirbhar Bharat, **Indian Institute of Corporate Affairs** through its **Centre for MSME** has organised Five Day familiarization Capacity Building Program on “Procurement Procedures (including Capital Acquisition Process of Ministry of Defence), Negotiation Skills and Contract Management for Good Governance: Challenges in Implementation” held during 9-13 May, 2022 at CENTRAD, DAD HQrs., Delhi Cantt.

The program was designed to provide insights on major issues like intricacies in Public Procurement, Enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, Government guidelines & policies, regulatory issues and its practical aspects as well.

Besides, in view of the various amendments brought out in Public Procurement Order (PPO) of Government of India to promote domestic manufacturing and value addition in the country, the capacity building programme addressed the issues concerning various Departments, sectors with regard to the implementation of the Order. In this regard, a dedicated session was focused on – “Make in India & Public Procurement”

The programme was organized by IICA, witnessed engaged participation from the officials of Acquisition Wing and Service HQs in Ministry of Defence.

The sessions covered the pertinent areas under *Drafting of Commercial Contracts, Contract Administration & Management, EPC (Engineering, Procurement and Construction) Contract, Existing Public Procurement Guidelines - Challenges & Areas of concern, Present Regulatory Framework for Public Procurement, Bid documentation and Bid invitation (NIT) & Tendering Process for Procurement, Make in India & Public Procurement : emerging issues and policy proposals, Acquisition Organisation and Overview, Procurement Planning: preparation of QRs for equipment featuring in ICDP, DCAP, AAP, Acquisition Process Stages, Defence Acquisition Procedure of Ministry of Defence, GeM Procurement Process, How mediation is future before litigation for dispute resolution, Cyber Contracts, Indian Contract and Dispute Resolution Mechanism and Resolution of Disputes- Arbitration proceedings, Risk Management in Public Procurement For Good Governance, Art of Negotiation : essential elements and approach, Contract Management & issues of Restoring & Regenerating Sourcing & Supply Chain, Effective Strategic Procurement Sourcing & Process Management, Futuristic Opportunities for SMEs & Corporate houses in Public Procurement through Offset policy and multiplier provisions.*

Major Highlights

- Each day with sharing in-depth knowledge, debating spiritedly & directing razor-sharp questions at each other enabled the participants to discover more about each other and set a baseline for future cohesiveness and bonding as a group.
- The referral of case studies followed by power point presentation and study material used as a guide during program delivery provided a source book to develop and implement appropriate Processes and tools in the organisation. It provided practical assistance and valuable inputs on best practices and analysis of the critical issues of today & the future

In this programme in-house as well as outsource Subject Matter Experts were engaged as Resource Persons. The Resource Persons for the programme were:-

- **Shri M.C. Panda** - Former Additional Secretary, Ministry of Commerce, Govt. of India
- **Shri Bhaskar Narang** - Retd. Principal Executive Director /RS (P), Railway Board, Indian Railways
- **Cdr Sachin Tyagi**
- **Commodore B.K. Munjal** - Advisor Defence – GeM
- **Dr. Renu Raj** - CEO, Radanks Ltd.
- **Rear Admiral Pritam Lal** - (Retired)
- **Mr. Rajesh Batra**, Head, Centre for MSME/IP&CC - IICA

The programme was started with welcome address by Mr. Rajesh Batra, Head-Centre for MSME / IP&CC, IICA on 9th May, 2022.

The programme was concluded with Valedictory Address by Mr. Rajesh Batra, Head-Centre for MSME / IP&CC, IICA on 13th May, 2022 followed by distribution of Certificates by Shri Mayank Sharma, Sr. Jt. CGDA (P & E), Controller General of Defence Accounts (CGDA).

The participants appreciated the programme content, Resource Persons and training sessions.