

## BRIEF REPORT

### Four Day Capacity Building Program (23<sup>rd</sup> Edition)

on

### “Procurement (Policy & Procedures based on GFR, GeM & E-Procurement) and Contract Management for Good Governance: Challenges in Implementation” (17-20 October, 2022 - Goa)

**Indian Institute of Corporate Affairs** through its **Centre for MSME** has organised Four Day Capacity Building Program on “Procurement (Policy & Procedures based on GFR, GeM & E-Procurement) and Contract Management for Good Governance: Challenges in Implementation” held during 17-20 October, 2022 at Hotel Grande Delmon, Goa.

The program was designed to provide insights on major issues like intricacies in Public Procurement, Enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, Government guidelines & policies, regulatory issues and its practical aspects as well.

Besides, in view of the various amendments brought out in Public Procurement Order (PPO) of Government of India to promote domestic manufacturing and value addition in the country, the capacity building programme addressed the issues concerning various Departments, sectors with regard to the implementation of the Order. In this regard, a dedicated session was focused on “Make in India & Public Procurement”.

The participants attended the program were from:-

- 1) Indian Oil Corporation Limited
- 2) Jawaharlal Nehru Port Authority
- 3) Indian Port Rail & Ropeway Corporation Ltd.
- 4) NLC India Limited
- 5) Electronics Corporation of India Limited
- 6) Oil India Limited
- 7) Ministry of Health & Family Welfare
- 8) Power System Operation corporation Limited
- 9) Ministry of Communications
- 10) FACT Training & Development Centre (FTDC)
- 11) MOIL Limited
- 12) Northern Coalfields Limited

The programme organized by IICA, witnessed engaged participation from 27 Professionals (Executive Director, Director, General Manager, Addl. Dy. General Manager, Chief Manager, Chief Engineer, Under Secretary, Sr. General Manager, Deputy Manager, Deputy Executive Engineer, Senior Manager, Manager, Assistant Manager, Project Site Engineer, Senior Officer) involved in public procurement from major Public Sector Undertakings (PSUs) / Govt. bodies under various Ministries of Govt. of India.

The sessions covered the pertinent areas under:-

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| <i>Risk Management in Public Procurement for Good Governance</i>         | <i>Vendor Management for ensuring effective Procurement sourcing</i>  | <i>Drafting of Commercial Contracts</i>   |
| <i>Contract Administration &amp; Management</i>                          | <i>EPC (Engineering, Procurement and Construction) Contract</i>   | <i>Contract termination/renewal decision</i>  |
| <i>Existing Public Procurement Guidelines</i>                            | <i>Present Regulatory Framework for Public Procurement</i>  | <i>Public Procurement Process</i>   |
| <i>Make in India &amp; Public Procurement</i>                            | <i>Procurement Modules, Category Management, GeM - Govt. e-Marketplace</i>  | <i>Indian Contract and Dispute Resolution Mechanism and Resolution of Disputes- Arbitration proceedings</i> |
| <i>Effective Strategic Procurement Sourcing &amp; Process Management</i> | <i>Competition in Tendering and Vendor Development strategies and methods and decisions – Value drivers with case studies</i> |   |

## **Major Highlights**

- Each day with sharing in-depth knowledge, debating spiritedly & directing razor-sharp questions at each other enabled the participants to discover more about each other and set a baseline for future cohesiveness and bonding as a group.
- The referral of case studies followed by power point presentation and study material used as a guide during program delivery provided a source book to develop and implement appropriate Processes and tools in the organisation. It provided practical assistance and valuable inputs on best practices and analysis of the critical issues of today & the future.

In this programme, in-house as well as outsource Subject Matter Experts were engaged as Resource Persons. The Resource Persons of the programme were:-

- **Sh. M.C. Panda** - Former Addl. DG, DGS&D, Addl. Secretary, Ministry of Commerce
- **Sh. Chitta Ranjan Samantray** - Former General Manager/HOD (Materials) at CIL, under Ministry of Coal
- **Sh. Rajesh Batra** - Head, Centre for MSME, IICA

The programme started with welcome address by Mr. Rajesh Batra, Head-Centre for MSME, IICA on 17<sup>th</sup> October, 2022 followed by sessions of the day - i) Risk Management in Public Procurement for Good Governance ii) Vendor Management for ensuring effective Procurement sourcing, delivered by Mr. Rajesh Batra, Head-Centre for MSME, IICA as Faculty / Subject Matter Expert.

The programme was concluded with Valedictory Address by Mr. Rajesh Batra, Head-Centre for MSME, IICA on 20<sup>th</sup> October, 2022 followed by distribution of Certificates.

The participants appreciated the programme content, Resource Persons and training sessions.



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