

## BRIEF REPORT

### Four Day Capacity Building Program (26<sup>th</sup> Edition)

on

### “Advance Procurement (Policy & Procedures based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Reduction Techniques & Contract Management: Challenges in Implementation”

(20-23 June, 2023 at Goa)

In the backdrop of National Initiative to become 5 Trillion Economy and AtmaNirbhar Bharat, **Indian Institute of Corporate Affairs** through its **Centre for MSME** has organised Four Day Capacity Building Program (26<sup>th</sup> Edition) on “Advance Procurement (Policy & Procedures based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Reduction Techniques & Contract Management: Challenges in Implementation” held during 20-23 June, 2023 at Goa.

The program was designed to provide insights on major issues like intricacies in Public Procurement, Enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, Government guidelines & policies, regulatory issues and its practical aspects as well.

Besides, in view of the various amendments brought out in Public Procurement Order (PPO) of Government of India to promote domestic manufacturing and value addition in the country, the capacity building programme addressed the issues concerning various Departments, sectors with regard to the implementation of the Order. In this regard, a dedicated session was focused on “Make in India & Public Procurement”.

The programme organized by IICA, witnessed engaged participation from 31 Professionals (Managing Directors, Joint Secretary, Dy. Development Commissioner, Deputy Secretary, Under Secretary, Joint General Manager, Addl. CE, AFM, Chief Manager, Deputy General Manager, Assistant General Manager, Senior Manager, Deputy Manager, Manager, Assistant Manager) involved in public procurement from major Public Sector Undertakings (PSUs) / Govt. bodies under various Ministries of Govt. of India and Corporate sector Enterprise.

The participants attended the program were from:-

- 1) National Aluminium Company Limited (NALCO)
- 2) Department of Science and Technology
- 3) GAIL (India) Limited
- 4) Security Printing and Minting Corporation of India Limited (SPMCIL)
- 5) Jogindra Central Cooperative Bank Ltd.
- 6) Office of DC – NSEZ
- 7) Dredging Corporation of India Ltd
- 8) South Eastern Coalfields Limited
- 9) M.P. Power Transmission Company Limited (MPPTCL)
- 10) Services Sports Control Board
- 11) Reserve Bank of India (RBI)
- 12) National Highways & Infrastructure Development Corporation Limited (NHIDCL)
- 13) Syama Prasad Mookerjee Port, Kolkata
- 14) Maharashtra Small Scale Industries Development Corporation Ltd.
- 15) Department for Promotion of Industry and Internal Trade
- 16) Aarti Industries Ltd.

The sessions covered the pertinent areas under:-

<i>Vendor Management for ensuring effective Procurement sourcing</i>	<i>Risk Management in Procurement &amp; Contracting for Good Governance</i>	<i>Drafting of Commercial Contracts</i>
<i>Contract Administration &amp; Management</i>	<i>EPC (Engineering, Procurement and Construction) Contract</i>	<i>Commercial Contract and Dispute Resolution Mechanism and Resolution of Disputes- Arbitration proceedings</i>
<i>Existing Public Procurement Guidelines</i>	<i>Present Regulatory Framework for Public Procurement</i>	<i>Public Procurement Process</i>
<i>Make in India &amp; Public Procurement</i>	<i>Procurement Modules, Category Management, Reverse Auction Methods</i>	<i>Contract termination/renewal decision</i>
<i>Effective Strategic Procurement Sourcing &amp; Process Management</i>	<i>Competition in Tendering and Vendor Development strategies and methods and decisions – Value drivers with case studies</i>	<i>Government e Marketplace (GeM)</i>

### **Major Highlights**

- Each day with sharing in-depth knowledge, debating spiritedly & directing razor-sharp questions at each other enabled the participants to discover more about each other and set a baseline for future cohesiveness and bonding as a group.
- The referral of case studies followed by power point presentation and study material used as a guide during program delivery provided a source book to develop and implement appropriate Processes and tools in the organisation. It provided practical assistance and valuable inputs on best practices and analysis of the critical issues of today & the future.

In this program, in-house as well as outsource Subject Matter Experts were engaged as Resource Persons. The Resource Persons of the programme were:-

- **Sh. Rajesh Batra** - Head, Centre for MSME, IICA
- **Sh. Vinayak V Shirodkar** - Former Additional General Manager, Goa Shipyard Ltd
- **Sh. Chitta Ranjan Samantray** - Former General Manager/HOD(Materials) at CIL, under Ministry of Coal
- **Sh. Kenneth Alphonso** – GeM Expert

The programme started with welcome address by Sh. Rajesh Batra, Head-Centre for MSME, IICA on 20<sup>th</sup> June, 2023 followed by two technical sessions of the day, viz. i) Vendor Management for ensuring effective Procurement sourcing and ii) Risk Management in Procurement & Contracting for Good Governance.

The programme was concluded with Valedictory Address by Sh. Rajesh Batra, Head-Centre for MSME, IICA on 23<sup>rd</sup> June, 2023 followed by distribution of Certificates.

The participants appreciated the programme content, Resource Persons and training sessions.



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