

BRIEF REPORT

Four Day Capacity Building Program (34th Edition) on “Advance Procurement (Policy & Procedures based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Reduction Techniques & Contract Management: Navigating Solutions to Present & Future Challenges”

(05-08 August, 2024 at Leh, Ladakh)

In the backdrop of India’s growing market and manufacturing potential and target of becoming a developed economy by 2047, **Indian Institute of Corporate Affairs** through its **Centre for MSME** has organised Four Day Capacity Building Program (34th Edition) on “Advance Procurement (Policy & Procedures based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Reduction Techniques & Contract Management: Navigating Solutions to Present & Future Challenges” during 05-08 August, 2024 at Hotel Singge Palace, Leh-Ladakh.

The program was designed to provide insights on major issues like intricacies in Public Procurement, enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, Government guidelines & policies, regulatory issues and its practical aspects as well.

Besides, in view of the various amendments brought out in Public Procurement Order (PPO) of Government of India to promote domestic manufacturing and value addition in the country, the capacity-building programme addressed the issues concerning various Departments, sectors with regard to the implementation of the order.

The programme organized by IICA, witnessed engaged participation from Professionals (Managing Director, Additional Director, Chief Manager, General Manager, Additional General Manager, Deputy General Manager, Chief Accounts Officer, Senior Manager, Assistant Manager, Executive Engineer) involved in public procurement from major Public Sector Undertakings (PSUs) / Govt. bodies under various Ministries of Govt. of India/Corporates majorly from:-

• NTPC Ltd.	• Central Public Works Department (CPWD)	• Small Industries Development Bank of India (SIDBI)
• Aavantika Gas Limited	• Delhi Metro Rail Corporation Ltd.	• Vadodara Gas Limited
• Eastern Coalfields Limited	• Canara Bank	• Department of Defence, Ministry of Defence
• Inland Waterways Authority of India	• Airport Authority of India	• Directorate of Industries, Uttarakhand
• Grid Controller of India Limited	• North Eastern Indira Gandhi Regional Institute of Health & Medical Sciences (NEIGRIHMS)	

The sessions covered the pertinent areas under:-

<ul style="list-style-type: none"> Public Procurement for Good Governance & Risk Management 	<ul style="list-style-type: none"> Overview of Government e Marketplace & GeM Registration Process 	<ul style="list-style-type: none"> Managing Strategic Procurement issues, complexity and uncertainty : Strategic Choices and Options
<ul style="list-style-type: none"> Vendor Management & Procurement / Supply Chain Risk Assessment and Mitigation Plan 	<ul style="list-style-type: none"> Existing Public Procurement Guidelines 	<ul style="list-style-type: none"> Present Regulatory Framework for Public Procurement
<ul style="list-style-type: none"> Public Procurement Process 	<ul style="list-style-type: none"> Make in India & Public Procurement 	<ul style="list-style-type: none"> Procurement Modules, Category Management, Reverse Auction Methods
<ul style="list-style-type: none"> Contract termination/renewal decision 	<ul style="list-style-type: none"> Competition in Tendering and Vendor Development strategies and methods and decisions – Value drivers with case studies 	<ul style="list-style-type: none"> Effective Strategic Procurement Sourcing & Process Management

Major Highlights

- Each day with sharing in-depth knowledge, debating spiritedly & directing razor-sharp questions at each other enabled the participants to discover more about each other and set a baseline for future cohesiveness and bonding as a group.
- The referral of case studies followed by power point presentation and study material used as a guide during program delivery provided a source book to develop and implement appropriate Processes and tools in the organisation. It provided practical assistance and valuable inputs on best practices and analysis of the critical issues of today & the future.

In this program, in-house as well as outsource Subject Matter Experts were engaged as Resource Persons. The Resource Persons of the programme were:-

- **Mr. Rajesh Batra** - Program Director and Faculty
- **Mr. Bhaskar Narang** - Guest Faculty
- **Md Maqbool Shah** - Guest Faculty
- **Mr. Manender Pal Singh** - Guest Faculty

The programme started with welcome address by Sh. Rajesh Batra, Head-Centre for MSME, IICA on 05th August, 2024 followed by Technical Session - “Public Procurement for Good Governance & Risk Management”.

The programme was concluded with Valedictory Address by Sh. Rajesh Batra, Head-Centre for MSME, IICA on 08th August, 2024.

The participants appreciated the programme content, Resource Persons and training sessions.

