

BRIEF REPORT

Three Day Capacity Building Program (33rd Edition): “Navigating Procurement via Government e Marketplace (GeM), Strategic Contracts in Procurement- Drafting, Negotiation, Enforcement & Dispute Resolution”

10-12 July, 2024 at Goa

In the backdrop of National Initiative to become 5 Trillion Economy and AtmaNirbhar Bharat, **Indian Institute of Corporate Affairs** through its **Centre for MSME** has organised Three Day Capacity Building Program (33rd Edition): “Navigating Procurement via Government e Marketplace (GeM), Strategic Contracts in Procurement- Drafting, Negotiation, Enforcement & Dispute Resolution” during 10-12 July, 2024 at Hotel Grande Delmon, Goa.

The program outline covered the essential aspects of operating and handling the GeM web portal for both buyers and sellers, including floating tenders, evaluation, award, and advanced features as well as Recent Guidelines & General Financial Rules (GFR) application w.r.t. GeM, its process flow, challenges & complexities. It also allowed for a comprehensive understanding of the platform and hands-on practice to ensure participants conversant with GeM operations.

The said program also offered a unique opportunity to enhance contract management skills, stay current with the latest trends, and network with industry professionals

The programme organized by IICA, witnessed engaged participation from Public Sector Undertakings (PSUs) / Govt. bodies under various Ministries of Govt. of India majorly from:-

• Reserve Bank of India	• Directorate of Industries, Bhopal (M.P)	• Central Silk Board, Ministry of Textiles
• Engine Factory, Avadi	• Life Insurance Corporation of India (LIC)	• National Cooperative Dairy Federation of India Limited (NCDFI)
• Ministry of Finance, Department of Expenditure	• South Eastern Coalfields Limited	• Inland Waterways Authority of India
• Udupi Cochin Shipyard Limited	• AXIS Bank	• Directorate of Industries, Uttarakhand
• National Institute of Rock Mechanics (NIRM)	• Central Information Commission	• Horticulture Department, Sikkim
• Pharmacopoeia Commission for Indian Medicine & Homoeopathy, Ministry of Ayush	• Punjab National Bank	• Grid Controller of India Limited

Major Highlights

- Each day with sharing in-depth knowledge, debating spiritedly & directing razor-sharp questions at each other enabled the participants to discover more about each other and set a baseline for future cohesiveness and bonding as a group.
- The referral of case studies followed by power point presentation and study material used as a guide during program delivery provided a source book to develop and implement appropriate Processes and tools in the organisation. It provided practical assistance and valuable inputs on best practices and analysis of the critical issues of today & the future.

Program Flow

The programme was started with Opening Remarks & Introduction by Mr. Rajesh Batra, Head-Centre for MSME, IICA on 10th July, 2024. It was followed by Special Address of dignitaries at dias-

- **Mr. Vinay Verma** - Founder Trustee of the Vibrant Goa Foundation and Chairman for the Amazing Goa Event and Expo, 2024
- **Mr. Mangurish Pai Raiker** - CMD, Brown Packaging System Pvt. Ltd.
- **Dr. C. Meenakshi (I.F.S.)** - Director (Finance), Central Silk Board

In this program, in-house as well as outsource Subject Matter Experts were engaged as Resource Persons. The Resource Persons of the programme were:-

- **Sh. Kush Tyagi** - Manager, Training and Development, GeM
- **Sh. Rajesh Batra** - Head, Centre for MSME, IICA
- **Sh. Bishnupada Mishra** – Former DGM, NALCO

The programme was concluded with Valedictory Address by Sh. Rajesh Batra, Head-Centre for MSME, IICA and Vote of Thanks on 12th July, 2024.

The participants appreciated the programme content, Resource Persons and training sessions.


