

BRIEF REPORT

Four Day Capacity Building Program (32nd Edition) on “Advance Procurement (Policy & Procedures based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Reduction Techniques & Contract Management: Navigating Solutions to Present & Future Challenges”

(18-21 June, 2024 at Shillong)

In the backdrop of National Initiative to become 5 Trillion Economy and AtmaNirbhar Bharat, **Indian Institute of Corporate Affairs** through its **Centre for MSME** has organised Four Day Capacity Building Program (32nd Edition) on “Advance Procurement (Policy & Procedures based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Reduction Techniques & Contract Management: Navigating Solutions to Present & Future Challenges” during 18-21 June, 2024 at M Crown Hotel, Shillong.

The program was designed to provide insights on major issues like intricacies in Public Procurement, enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, Government guidelines & policies, regulatory issues and its practical aspects as well.

Besides, in view of the various amendments brought out in Public Procurement Order (PPO) of Government of India to promote domestic manufacturing and value addition in the country, the capacity-building programme addressed the issues concerning various Departments, sectors with regard to the implementation of the order.

The programme organized by IICA, witnessed engaged participation from Professionals (General Manager, Jt. General Manager, Deputy General Manager, Joint Director, Chief Manager, Deputy Director, Assistant Director, Sr. Manager, Dy. Manager, Asst. Manager, Manager) involved in public procurement from major Public Sector Undertakings (PSUs) / Govt. bodies under various Ministries of Govt. of India/Corporates majorly from:-

• The New India Assurance Co. Ltd.	• Ordnance Factory Medak	• National Health Authority (NHA)
• Central Coalfields Limited	• The Himachal Pradesh State Co-operative Bank Ltd.	• Grid Controller of India Limited
• Heavy Vehicles Factory (HVF), Avadi, Chennai	• Syama Prasad Mookerjee Port; Kolkata	• North East Cane and Bamboo Development Council (NECBDC)
• REC Limited	• Food Safety and Standards Authority of India (FSSAI)	• Armoured Vehicles Nigam Limited (AVNL)
• Directorate of Industries, Uttarakhand	• Small Industries Development Bank of India (SIDBI)	

The sessions covered the pertinent areas under:-

<ul style="list-style-type: none"> • <i>Vendor Management & Procurement / Supply Chain Risk Assessment and Mitigation Plan</i> 	<ul style="list-style-type: none"> • <i>Managing Procurement integration, complexity and uncertainty : Strategic Choices and Options</i> 	<ul style="list-style-type: none"> • <i>Overview of Government e Marketplace & GeM Registration Process</i>
<ul style="list-style-type: none"> • <i>Existing Public Procurement Guidelines</i> 	<ul style="list-style-type: none"> • <i>Present Regulatory Framework for Public Procurement</i> 	<ul style="list-style-type: none"> • <i>Public Procurement Process</i>
<ul style="list-style-type: none"> • <i>Make in India & Public Procurement</i> 	<ul style="list-style-type: none"> • <i>Procurement Modules, Category Management, Reverse Auction Methods</i> 	<ul style="list-style-type: none"> • <i>Contract termination/renewal decision</i>
<ul style="list-style-type: none"> • <i>Competition in Tendering and Vendor Development strategies and methods and decisions – Value drivers with case studies</i> 	<ul style="list-style-type: none"> • <i>Effective Strategic Procurement Sourcing & Process Management</i> 	

Major Highlights

- Each day with sharing in-depth knowledge, debating spiritedly & directing razor-sharp questions at each other enabled the participants to discover more about each other and set a baseline for future cohesiveness and bonding as a group.
- The referral of case studies followed by power point presentation and study material used as a guide during program delivery provided a source book to develop and implement appropriate Processes and tools in the organisation. It provided practical assistance and valuable inputs on best practices and analysis of the critical issues of today & the future.

In this program, in-house as well as outsource Subject Matter Experts were engaged as Resource Persons. The Resource Persons of the programme were:-

- **Mr. Rajesh Batra** - Program Director and Faculty
- **Mr. Manender Pal Singh** - Guest Faculty
- **Mr. Bhaskar Narang** - Guest Faculty

The programme started with welcome address by Sh. Rajesh Batra, Head-Centre for MSME, IICA on 18th June, 2024 followed by Two Technical Sessions:-

- Managing Procurement integration, complexity and uncertainty : Strategic Choices and Options
- Vendor Management & Procurement / Supply Chain Risk Assessment and Mitigation Plan

The programme was concluded with Valedictory Address by Sh. Rajesh Batra, Head-Centre for MSME, IICA on 21st June, 2024.

The participants appreciated the programme content, Resource Persons and training sessions.

