



BRIEF REPORT

Four Day Capacity Building Program (36th Edition)

on

“Advance Procurement (Policy & Procedures based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Reduction Techniques & Contract Management: Navigating Solutions to Present & Future Challenges”

(24-27 September, 2024 at Goa)

In the backdrop of India’s growing market and manufacturing potential and target of becoming a developed economy by 2047, **Indian Institute of Corporate Affairs** through its **Centre for MSME** has organised Four Day Capacity Building Program (36th Edition) on “Advance Procurement (Policy & Procedures based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Reduction Techniques & Contract Management: Navigating Solutions to Present & Future Challenges” during 24-27 September, 2024 at Hotel Grande Delmon, Goa.

The program was designed to provide insights on major issues like intricacies in Public Procurement, enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, Government guidelines & policies, regulatory issues and its practical aspects as well.

Besides, in view of the various amendments brought out in Public Procurement Order (PPO) of Government of India to promote domestic manufacturing and value addition in the country, the capacity-building programme addressed the issues concerning various Departments, sectors with regard to the implementation of the order.

The programme organized by IICA, witnessed engaged participation from nearly 51 delegates representing 29 stakeholders including Public Sector Undertakings (PSUs) / Govt. Departments under various Ministries of Govt. of India and Corporate House etc., majorly from:-

• INS India	• INS Angre	• Ordnance Factory Medak
• INS Hansa	• Eastern Naval Command	• INS Tanaji
• Directorate of Procurement, Indian Navy	• Heavy Vehicles Factory (HVF)	• Armoured Vehicles Nigam Limited (AVNL)
• Engine Factory Avadi	• INHS Sandhani	• INS Shikra
• Oil India Ltd.	• Kochi Metro Rail Ltd.	• Mumbai Port Authority
• Bharat Petroleum Corporation Ltd.	• U.P. Awasthi Vikas Parishad	• Higher Education Department, Govt. of Haryana
• SJVN Ltd.	• Numaligarh Refinery Ltd.	• Indian Overseas Bank
• IREL (India) Limited	• NABARD	• National Centre for Medium Range Weather Forecasting
• Punjab State Power Corporation Limited (PSPCL)	• Rashtriya Chemicals and Fertilizers Limited, Chembur	• Mahanadi Coalfields Limited (MCL)

The sessions covered the pertinent areas under:-

<ul style="list-style-type: none"> Managing Procurement integration, complexity and uncertainty : Strategic Choices and Options 	<ul style="list-style-type: none"> Overview of Government e Marketplace & GeM Registration Process 	<ul style="list-style-type: none"> Vendor Management & Procurement / Supply Chain Risk Assessment and Mitigation Plan
<ul style="list-style-type: none"> Existing Public Procurement Guidelines 	<ul style="list-style-type: none"> Present Regulatory Framework for Public Procurement 	<ul style="list-style-type: none"> Public Procurement Process
<ul style="list-style-type: none"> Make in India & Public Procurement 	<ul style="list-style-type: none"> Procurement Modules, Category Management, Reverse Auction Methods 	<ul style="list-style-type: none"> Contract termination/renewal decision
<ul style="list-style-type: none"> Competition in Tendering and Vendor Development strategies and methods and decisions – Value drivers with case studies 	<ul style="list-style-type: none"> Effective Strategic Procurement Sourcing & Process Management 	

Major Highlights

- Each day with sharing in-depth knowledge, debating spiritedly & directing razor-sharp questions at each other enabled the participants to discover more about each other and set a baseline for future cohesiveness and bonding as a group.
- The referral of case studies followed by power point presentation and study material used as a guide during program delivery provided a source book to develop and implement appropriate Processes and tools in the organisation. It provided practical assistance and valuable inputs on best practices and analysis of the critical issues of today & the future.

In this program, in-house as well as outsource Subject Matter Experts were engaged as Resource Persons. The Resource Persons of the programme were:-

- Mr. Rajesh Batra** - Program Director and Faculty
- Sh. H S Gowtama** - Guest Faculty
- Sh. H.K. Sharma** - Guest Faculty

The programme started with welcome address by Sh. Rajesh Batra, Head-Centre for MSME, IICA on 24th September, 2024 followed by Technical Session - “Managing Procurement integration, complexity and uncertainty : Strategic Choices and Options”.

The programme was concluded with Valedictory Address by Sh. Rajesh Batra, Head-Centre for MSME, IICA on 27th September, 2024.

The participants appreciated the programme content, Resource Persons and training sessions.




