

BRIEF REPORT

Four Day Capacity Building Program (30th Edition) on

“Advance Procurement (Policy & Procedures based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Reduction Techniques & Contract Management: Challenges in Implementation”

(29 January, 2024 - 01 February, 2024 at Goa)

In the backdrop of National Initiative to become 5 Trillion Economy and AtmaNirbhar Bharat, **Indian Institute of Corporate Affairs** through its **Centre for MSME** has organised Four Day Capacity Building Program (30th Edition) on “Advance Procurement (Policy & Procedures based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Reduction Techniques & Contract Management: Challenges in Implementation” during 29 January, 2024 - 01 February, 2024 at Hotel Grande Delmon, Goa.

The program was designed to provide insights on major issues like intricacies in Public Procurement, enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, Government guidelines & policies, regulatory issues and its practical aspects as well.

Besides, in view of the various amendments brought out in Public Procurement Order (PPO) of Government of India to promote domestic manufacturing and value addition in the country, the capacity building programme addressed the issues concerning various Departments, sectors with regard to the implementation of the order. In this regard, a dedicated session was focused on “Make in India & Public Procurement”.

The programme organized by IICA, witnessed engaged participation from Professionals (General Manager, Chief Manager, Under Secretary, DGM, AGM, Procurement Manager, Manager, Deputy Manager, Senior Manager) involved in public procurement from major Public Sector Undertakings (PSUs) / Govt. bodies under various Ministries of Govt. of India majorly from:-

• High Energy Projectile Factory	• Capacity Building Commission	• BPCL Kochi Refinery	• BPCL Mumbai Refinery
• Central Mine Planning & Design Institute Limited (CMPDI)	• Petronet LNG, Dahej	• National Highway Authority of India (NHAI)	• Artificial Limbs Manufacturing Corporation of India (ALIMCO)
• India Infrastructure Finance Company Ltd. (IIFCL)	• J&K Development Finance Corporation Limited	• ONGC Videsh	• SJVN Limited
• SPMCIL	• NTPC LTD, Jhabua Power Plant	• Airports Authority of India	• Engine Factory, Avadi
• Directorate of Industries & Commerce, UT Ladakh	• Power Finance Corporation Ltd		

The sessions covered the pertinent areas under:-

<ul style="list-style-type: none"> • Strategic Role of Technology • Enterprise Resource Planning (ERP) • SAP-R/3 for effective Procurement Management 	Drafting of Commercial Contracts	Contract Administration & Management
EPC (Engineering, Procurement and Construction) Contract	Vendor Management & Supply Chain /Procurement Risk Assessment and Mitigation Plan	Government e Marketplace (GeM)
Existing Public Procurement Guidelines	Present Regulatory Framework for Public Procurement	Public Procurement Process
Make in India & Public Procurement	Procurement Modules, Category Management, Reverse Auction Methods	Contract termination/renewal decision
Effective Strategic Procurement Sourcing & Process Management	Competition in Tendering and Vendor Development strategies and methods and decisions – Value drivers with case studies	Managing Procurement / Supply Chain integration, complexity and uncertainty : Strategic Choices and Options

Major Highlights

- Each day with sharing in-depth knowledge, debating spiritedly & directing razor-sharp questions at each other enabled the participants to discover more about each other and set a baseline for future cohesiveness and bonding as a group.
- The referral of case studies followed by power point presentation and study material used as a guide during program delivery provided a source book to develop and implement appropriate Processes and tools in the organisation. It provided practical assistance and valuable inputs on best practices and analysis of the critical issues of today & the future.

In this program, in-house as well as outsource Subject Matter Experts were engaged as Resource Persons. The Resource Persons of the programme were:-

- **Sh. Rajesh Batra**
- **Shri Chandra S Gangadharan**
- **Shri Christhu Raj**
- **Shri Chittaranjan Samantray**

The programme started with welcome address by Sh. Rajesh Batra, Head-Centre for MSME, IICA on 29th January, 2024.

The programme was concluded with Valedictory Address by Sh. Rajesh Batra, Head-Centre for MSME, IICA on 01st February, 2024 followed by distribution of Certificates.

The participants appreciated the programme content, Resource Persons and training sessions.

