

## BRIEF REPORT

### **Three Day Capacity Building Program (35<sup>th</sup> Edition): “Navigating Procurement via Government e Marketplace (GeM), Strategic Contracts in Procurement - Drafting, Negotiation, Enforcement & Dispute Resolution”**

**03-05 September, 2024 at Pune**

In the backdrop of India’s growing market, manufacturing potential and target of becoming a developed country by 2047, **Indian Institute of Corporate Affairs** through its **Centre for MSME** has organised Three Day Capacity Building Program (35<sup>th</sup> Edition): “Navigating Procurement via Government e Marketplace (GeM), Strategic Contracts in Procurement - Drafting, Negotiation, Enforcement & Dispute Resolution” during 03-05 September, 2024 at ibis Hotel Hinjewadi, Pune.

The program outline covered the essential aspects of operating and handling the GeM web portal for both buyers and sellers as well as service providers, for driving Efficiency, Transparency and Inclusivity in India’s public procurement domain. It also allowed for a comprehensive understanding of the GeM platform. Informative training sessions were also conducted to adopt the best procurement practices for floating tenders, evaluation, award and advanced features to enhance participant’s procurement capabilities through GeM operations, its process flow, challenges & complexities.

Besides, the said program also offered a unique opportunity to enhance contract management skills, stay current with the latest trends, and network with industry professionals

The programme organized by IICA, witnessed engaged participation from nearly 63 delegates representing 35 stakeholders including Public Sector Undertakings (PSUs) / Govt. Departments under various Ministries of Govt. of India and Corporate House etc., majorly from:-

• Reserve Bank of India	• NTPC Ltd.	• Bank of Baroda
• National Commission for Safai Karamcharis	• Agriculture Production Department, J&K	• National Academy of Direct Taxes
• Indian Navy	• Research & Development Establishment (Engrs.), DRDO	• Headquarters Maharashtra Naval Area (HQMNA)
• Ordnance Factory, Tiruchirappalli	• Ordnance Factory, Kanpur	• Defence Food Research Laboratory
• Defence Services Staff College	• Naval Armament Inspectorate (Trivandrum)	• Indian Air Force
• Joint Cypher Bureau (JCB), DRDO	• Assam Administrative Staff College	• HINCOL
• Telecom Regulatory Authority of India (TRAI)	• Securities and Exchange Board of India	• Petroleum and Natural Gas Regulatory Board (PNGRB)
• Pension Fund Regulatory & Development Authority (PFRDA)	• Assam Industrial Development Corporation Limited	• Numaligarh Refinery Ltd.
• Central U.P GAS Limited	• Steel Authority of India Ltd.	• The Himachal Pradesh State Co-operative Bank Ltd.

## **Major Highlights**

- Each day with sharing in-depth knowledge, debating spiritedly & directing razor-sharp questions at each other enabled the participants to discover more about each other and set a baseline for future cohesiveness and bonding as a group.
- The referral of case studies followed by power point presentation and study material used as a guide during program delivery provided a source book to develop and implement appropriate Processes and tools in the organisation. It provided practical assistance and valuable inputs on best practices and analysis of the critical issues of today & the future.

## **Program Flow**

The programme was started with Opening Remarks & Introduction by Mr. Rajesh Batra, Head-Centre for MSME, IICA on 03<sup>rd</sup> September, 2024.

In this program, in-house as well as outsource Subject Matter Experts were engaged as Resource Persons. The Resource Persons of the programme were:-

- **Sh. Kush Tyagi** – Subject Matter Expert
- **Sh. Rajesh Batra** - Head, Centre for MSME, IICA
- **Sh. Himanshu Vashishtha** – Subject Matter Expert

The programme was concluded with Valedictory Address by Sh. Rajesh Batra, Head-Centre for MSME, IICA and Vote of Thanks on 05<sup>th</sup> September, 2024.

The participants appreciated the programme content, Resource Persons and training sessions.



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