



BRIEF REPORT

Four Day Capacity Building Program (31st Edition)

on

**“Advance Procurement (Policy & Procedures based on GFR, GeM & E-Procurement),
Strategic Sourcing, Cost Reduction Techniques & Contract Management:
Navigating Solutions to Present & Future Challenges”**

(18-21 March, 2024 at Shillong)

In the backdrop of National Initiative to become 5 Trillion Economy and AtmaNirbhar Bharat, **Indian Institute of Corporate Affairs** through its **Centre for MSME** has organised Four Day Capacity Building Program (31st Edition) on “Advance Procurement (Policy & Procedures based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Reduction Techniques & Contract Management: Navigating Solutions to Present & Future Challenges” during 18-21 March, 2024 at M Crown Hotel, Shillong.

The program was designed to provide insights on major issues like intricacies in Public Procurement, enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, Government guidelines & policies, regulatory issues and its practical aspects as well.

Besides, in view of the various amendments brought out in Public Procurement Order (PPO) of Government of India to promote domestic manufacturing and value addition in the country, the capacity building programme addressed the issues concerning various Departments, sectors with regard to the implementation of the order. In this regard, a dedicated session was focused on “Make in India & Public Procurement”.

The programme organized by IICA, witnessed engaged participation from Professionals (Additional Secretary, OSD, Financial Advisor, Under Secretary, CEO, Chief Manager, Director, Deputy Director, Manager, Consultant, Section Officer) involved in public procurement from major Public Sector Undertakings (PSUs) / Govt. bodies under various Ministries of Govt. of India/ Corporates majorly from:-

• Aavantika Gas Limited	• General Administration Department, Leh	• Jal Jeevan Mission, Assam	• Tamil Nadu Infrastructure Development Board (TNIDB)
• Animal Husbandry Department, Leh	• Qualin software & Management Services Pvt. Ltd.	HP Power Transmission Corporation Ltd (HPPTCL)	

The sessions covered the pertinent areas under:-

• <i>Vendor Management & Procurement / Supply Chain Risk Assessment and Mitigation Plan</i>	• <i>Overview of Government e Marketplace & GeM Registration Process</i>	• <i>Managing Supply Chain integration, complexity and uncertainty : Strategic Choices and Options</i>
• <i>Recent Guidelines & General Financial Rules (GFR) application w.r.t. GeM, its process flow, challenges & complexities</i>	• <i>Competition in Tendering and Vendor Development strategies and methods and decisions – Value drivers with case studies</i>	• <i>Procurement Modules, Category Management, Reverse Auction Methods</i>
• <i>Public Procurement Process</i>	• <i>Make in India & Public Procurement</i>	• <i>Present Regulatory Framework for Public Procurement</i>
• <i>Contract termination/renewal decision</i>	• <i>Effective Strategic Procurement Sourcing & Process Management</i>	• <i>Existing Public Procurement Guidelines</i>

Major Highlights

- Each day with sharing in-depth knowledge, debating spiritedly & directing razor-sharp questions at each other enabled the participants to discover more about each other and set a baseline for future cohesiveness and bonding as a group.
- The referral of case studies followed by power point presentation and study material used as a guide during program delivery provided a source book to develop and implement appropriate Processes and tools in the organisation. It provided practical assistance and valuable inputs on best practices and analysis of the critical issues of today & the future.

In this program, in-house as well as outsource Subject Matter Experts were engaged as Resource Persons. The Resource Persons of the programme were:-

- **Sh. Rajesh Batra - Program Director and Faculty**
- **Smt. Anamika Srivastava - Trainer**
- **Shri Chittaranjan Samantray - Guest Faculty**

The programme started with welcome address by Sh. Rajesh Batra, Head-Centre for MSME, IICA on 18th March, 2024 followed by Technical Session on “*Managing Supply Chain integration, complexity and uncertainty : Strategic Choices and Options*”

The programme was concluded with Valedictory Address by Sh. Rajesh Batra, Head-Centre for MSME, IICA on 21st March, 2024.

The participants appreciated the programme content, Resource Persons and training sessions.



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