

BRIEF REPORT

Three Day Capacity Building Program (37th Edition): “Navigating Procurement via Government e Marketplace (GeM), Strategic Contracts in Procurement - Drafting, Negotiation, Enforcement & Dispute Resolution”

12-14 November, 2024 at Goa

In the backdrop of India’s growing market, manufacturing potential and target of becoming a developed country by 2047, **Indian Institute of Corporate Affairs** through its **Centre for MSME** has organised Three Day Capacity Building Program (37th Edition): “Navigating Procurement via Government e Marketplace (GeM), Strategic Contracts in Procurement - Drafting, Negotiation, Enforcement & Dispute Resolution” during 12-14 November, 2024 at Hotel Grande Delmon, Goa.

The program outline covered the essential aspects of operating and handling the GeM web portal for both buyers and sellers as well as service providers, for driving Efficiency, Transparency and Inclusivity in India’s public procurement domain. It also allowed for a comprehensive understanding of the GeM platform. Informative training sessions were also conducted to adopt the best procurement practices for floating tenders, evaluation, award and advanced features to enhance participant’s procurement capabilities through GeM operations, its process flow, challenges & complexities.

Besides, the said program also offered a unique opportunity to enhance contract management skills, stay current with the latest trends and network with industry professionals

The programme organized by IICA, witnessed engaged participation from nearly 45 delegates representing 14 stakeholders including Public Sector Undertakings (PSUs) / Govt. Departments under various Ministries of Govt. of India and Corporate House etc., majorly from:-

• Reserve Bank of India	• Gujarat Maritime Board	• Canara Bank
• Directorate of Horticulture Department, Leh	• Delhi Metro Rail Corporation Ltd.	• Department of Science & Technology
• Power Development Department (PDD), Ladakh	• Heavy Vehicles Factory (HVF)	• Ministry of Defence
• High Energy Material Research Laboratory	• Ramagundam Fertilizers and Chemicals Limited (RFCL)	• Naval Dockyard, Visakhapatnam
• Naval Ship Repair Yard (NSRY), Karwar	• Public Health Engineering / Irrigation & Flood Control (PHE/I&FC) Department, Ladakh	

Major Highlights

- Each day with sharing in-depth knowledge, debating spiritedly & directing razor-sharp questions at each other enabled the participants to discover more about each other and set a baseline for future cohesiveness and bonding as a group.
- The referral of case studies followed by power point presentation and study material used as a guide during program delivery provided a source book to develop and implement appropriate Processes and tools in the organisation. It provided practical assistance and valuable inputs on best practices and analysis of the critical issues of today & the future.

Program Flow

The programme was started with Opening Remarks & Introduction by Mr. Rajesh Batra, Head-Centre for MSME, IICA on 12th November, 2024. In his address, Mr. Rajesh Batra, Head-MSME, IICA & Program Director emphasised upon the role of GeM in harbouring greater governance through the utilisation of cutting-edge technology and digital innovations. He highlighted the various functionalities incorporated in the GeM portal to automate and digitise the public procurement journey, fostering accountability in public spending at every step. He further shed light on the inception of GeM as a pioneering digital platform, established with the key purpose of inculcating transparency and efficiency in Public Procurement across India.

It was followed by Special Address by Mr. Ryan Vaz – Founder, Audry Infra Private Limited and Regional Trainer and Director for BNI Goa Business Voices.

In this program, in-house as well as outsource Subject Matter Experts were engaged as Resource Persons. The Resource Persons of the programme were:-

- **Sh. H.S. Gowtama** - Subject Matter Expert
- **Sh. Rajesh Batra** - Head, Centre for MSME, IICA
- **Sh. Bishnupada Mishra** - Subject Matter Expert

The programme was concluded with Valedictory Address by Sh. Rajesh Batra, Head-Centre for MSME, IICA and Vote of Thanks on 14th November, 2024.

The participants appreciated the programme content, Resource Persons and training sessions.




