

BRIEF REPORT

Four Day Capacity Building Program (40th Edition) on “Advance Procurement (Policy & Procedures based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Reduction Techniques & Contract Management: Navigating Solutions to Present & Future Challenges”

(17-20 February, 2025 at Gangtok)

In the backdrop of India’s growing market and manufacturing potential and target of becoming a developed economy by 2047, **Indian Institute of Corporate Affairs** through its **Centre for MSME** has organised Four Day Capacity Building Program (40th Edition) on “Advance Procurement (Policy & Procedures based on GFR, GeM & E-Procurement), Strategic Sourcing, Cost Reduction Techniques & Contract Management: Navigating Solutions to Present & Future Challenges” during 17-20 February, 2025 at Sinclairs Gangtok.

The program was designed to provide insights on major issues like intricacies in Public Procurement, enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, Government guidelines & policies, regulatory issues and its practical aspects as well.

Besides, in view of the various amendments brought out in Public Procurement Order (PPO) of Government of India to promote domestic manufacturing and value addition in the country, the capacity-building programme addressed the issues concerning various Departments, sectors with regard to the implementation of the order.

The programme organized by IICA, witnessed engaged participation of the delegates representing various stakeholders including Public Sector Undertakings (PSUs) / Govt. Departments under various Ministries of Govt. of India and Corporate House etc., majorly from:-

• GRID-INDIA	• Central Public Works Department (CPWD)
• Indian Oil Corporation Limited	• Telecom Regulatory Authority of India (TRAI)
• Dedicated Freight Corridor Corporation of India Limited	• Bharat Coking Coal Limited
• Central Information Commission	• Airports Authority of India
• New Delhi Municipal Council (NDMC)	• Ministry of Health & Family Welfare, • Department of Health & Family Welfare
• The General Administration Department, Ladakh	• The Housing and Urban Development Department, Ladakh

The sessions covered the pertinent areas under:-

<ul style="list-style-type: none"> Managing Procurement integration, complexity and uncertainty : Strategic Choices and Options 	<ul style="list-style-type: none"> Overview of Government e Marketplace & GeM Registration Process 	<ul style="list-style-type: none"> Vendor Management & Procurement / Supply Chain Risk Assessment and Mitigation Plan
<ul style="list-style-type: none"> Existing Public Procurement Guidelines 	<ul style="list-style-type: none"> Present Regulatory Framework for Public Procurement 	<ul style="list-style-type: none"> Public Procurement Process
<ul style="list-style-type: none"> Make in India & Public Procurement 	<ul style="list-style-type: none"> Procurement Modules, Category Management, Reverse Auction Methods 	<ul style="list-style-type: none"> Contract termination/renewal decision
<ul style="list-style-type: none"> Competition in Tendering and Vendor Development strategies and methods and decisions – Value drivers with case studies 	<ul style="list-style-type: none"> Effective Strategic Procurement Sourcing & Process Management 	

Major Highlights

- Each day with sharing in-depth knowledge, debating spiritedly & directing razor-sharp questions at each other enabled the participants to discover more about each other and set a baseline for future cohesiveness and bonding as a group.
- The referral of case studies followed by power point presentation and study material used as a guide during program delivery provided a source book to develop and implement appropriate Processes and tools in the organisation. It provided practical assistance and valuable inputs on best practices and analysis of the critical issues of today & the future.

In this program, in-house as well as outsource Subject Matter Experts were engaged as Resource Persons. The Resource Persons of the programme were:-

- Mr. Rajesh Batra** - Program Director and Faculty
- Mr. H.K. Sharma** - Guest Faculty
- Mr. Tushar Agarwal** - Guest Faculty

The programme started with welcome address by Mr. Rajesh Batra, Head-Centre for MSME, IICA followed by Technical Sessions - “Managing Procurement integration, complexity and uncertainty : Strategic Choices and Options” and “Supply Chain Risk Assessment and Mitigation Plan”.

The programme was concluded with Valedictory Address by Mr. Rajesh Batra, Head-Centre for MSME, IICA.

The participants appreciated the programme content, Resource Persons and training sessions.

