
BRIEF REPORT

Three-Day Capacity Building Programme

on

“Navigating Procurement via Government e Marketplace (GeM), Strategic Vendor Management & Contract Administration”

Dates: 11 - 13 August 2026

Venue: Hotel Aketa, Dehradun

Organized by: Indian Institute of Corporate Affairs (IICA), Ministry of Corporate Affairs, Govt. of India

In the backdrop of India’s growing market, manufacturing potential and target of becoming a developed country by 2047, the Indian Institute of Corporate Affairs (IICA), through its Centre for MSME, organised a three-day capacity building programme titled “Navigating Procurement via Government e Marketplace (GeM), Strategic Vendor Management & Contract Administration” from 11 - 13 August, 2026 at Hotel Aketa, Dehradun.

Programme Overview

The programme was designed to strengthen institutional capacities through **digital procurement** by providing participants with a comprehensive understanding of the **Government e-Marketplace (GeM)** ecosystem and the evolving landscape of **strategic procurement**. It focused on enhancing **efficiency, transparency, inclusivity and compliance** in procurement processes, aligned with the Government of India’s digital governance and public financial management reforms.

The curriculum covered essential aspects of operating the GeM portal for **buyers, sellers and service providers**, including registration, bid creation, tender evaluation, award of contracts, and utilization of advanced GeM features. Emphasis was placed on **process flows, operational challenges, risk mitigation strategies and compliance with procurement rules**, enabling participants to effectively navigate complexities in public procurement.

Participation Profile

The programme witnessed active participation of 36 professionals representing **Public Sector Undertakings (PSUs), Government Departments** across various Ministries and organizations, besides **Corporates** (private sector) including:

Jawaharlal Nehru Port Authority (JNPA)	Oil India Ltd.
Reserve Bank of India	Punjab National Bank
UCO Bank	Gujarat Gramin Bank
Andhra Pradesh Grameena Bank	Karnataka State Audit & Accounts Department
Rashtriya Chemicals and Fertilizer Ltd.	Urban Administration & Development (UAD), Chhattisgarh

Bokaro Power Supply Co. (P) Ltd.	Bharat Electronics Limited
Indian Council of Medical Research (ICMR)	National Highways Authority of India
Grid Controller of India Limited	Optiks Mechatronics Pvt. Ltd.
Falcon Infrastructures Ltd.	

Major Highlights

- Each day of the programme was marked by **in-depth knowledge sharing, animated discussions and questioning**, enabling participants to exchange perspectives and develop a strong foundation for future professional collaboration.
- The use of **case studies, structured presentations, and curated study materials** served as a practical reference for participants to design and implement effective procurement processes and tools within their respective organizations.
- The sessions provided **actionable insights on contemporary procurement challenges**, best practices, and forward-looking approaches to risk management and contract enforcement.

Programme Flow

The programme commenced on 11th August, 2026 with **Opening Remarks and Introduction** by **Mr. Rajesh Batra, Head – Centre for MSME, IICA & Programme Director**. In his address, Mr. Rajesh Batra underscored the transformative role of **GeM as a digital public procurement platform**, leveraging cutting-edge technology to enhance governance, transparency, and accountability in public spending. He highlighted the evolution of GeM as a pioneering initiative aimed at digitizing and standardizing procurement processes across government entities in India.

Resource Persons

The programme was delivered by a blend of experienced in-house and external subject matter experts, including:

- **Sh. Rajesh Batra** – Head-Centre for MSME & Subject Matter Expert
- **Sh. Kush Tyagi** - Subject Matter Expert
- **Sh. H.K. Sharma** - Subject Matter Expert

Valediction

The programme concluded on 13th August 2026 with a **Valedictory Address and Vote of Thanks** delivered by **Shri Rajesh Batra, Head – Centre for MSME, IICA**.

Feedback

Participants expressed **high appreciation for the programme design, relevance of content, expertise of the resource persons and the interactive nature of the training sessions**, highlighting the programme's practical value in strengthening procurement competencies within their organizations.


