
Brief Report

Three-Day Capacity Building Programme on

“Navigating Procurement via Government e Marketplace (GeM),
Strategic Contracts (including EPC) - Dispute Resolution & Risk Mitigation”

23 - 25 February, 2026 - Toshali Sands, Puri (Odisha)

In the backdrop of India’s growing market, manufacturing potential and target of becoming a developed country by 2047, the **Indian Institute of Corporate Affairs (IICA)**, through its **Centre for MSME**, organised a three-day capacity building programme titled “**Navigating Procurement via Government e Marketplace (GeM), Strategic Contracts (including EPC) - Dispute Resolution & Risk Mitigation**” from **23 - 25 February, 2026 at Toshali Sands, Puri (Odisha)**.

Programme Overview

The programme was designed to strengthen institutional capacities in **public procurement** by providing participants with a comprehensive understanding of the **Government e-Marketplace (GeM)** ecosystem and the evolving landscape of **strategic procurement**. It focused on enhancing **efficiency, transparency, inclusivity and compliance** in procurement processes, aligned with the Government of India’s digital governance and public financial management reforms.

The curriculum covered essential aspects of operating the GeM portal for **buyers, sellers and service providers**, including registration, bid creation, tender evaluation, award of contracts, and utilization of advanced GeM features. Emphasis was placed on **process flows, operational challenges, risk mitigation strategies and compliance with procurement rules**, enabling participants to effectively navigate complexities in public procurement.

In addition to technical learning, the programme offered participants an opportunity to stay abreast of **emerging procurement trends**, share field-level experiences and network with professionals from diverse sectors.

Participation Profile

The programme witnessed active participation representing **Public Sector Undertakings (PSUs), Government Departments and Corporates** across various Ministries and organizations, including:

- Chamundeshwari Electricity Supply Corporation Limited (CESC)
- Jawaharlal Nehru Port Authority (JNPA)
- UCO Bank
- Engineers India Limited
- The New India Assurance Co. Ltd.
- SAIL - Bhilai Steel Plant
- Oil India Ltd.
- Hindustan Aeronautics Limited (HAL)
- Logile India Pvt. Ltd.

Major Highlights

- Each day of the programme was marked by **in-depth knowledge sharing, animated discussions and questioning**, enabling participants to exchange perspectives and develop a strong foundation for future professional collaboration.
- The use of **case studies, structured presentations, and curated study materials** served as a practical reference for participants to design and implement effective procurement processes and tools within their respective organizations.
- The sessions provided **actionable insights on contemporary procurement challenges**, best practices, and forward-looking approaches to risk management and contract enforcement.

Programme Flow

The programme commenced on **23 February 2026** with **Opening Remarks and Introduction** by **Mr. Rajesh Batra, Head – Centre for MSME, IICA & Programme Director**. In his address, Mr. Rajesh Batra underscored the transformative role of **GeM as a digital public procurement platform**, leveraging cutting-edge technology to enhance governance, transparency, and accountability in public spending. He highlighted the evolution of GeM as a pioneering initiative aimed at digitizing and standardizing procurement processes across government entities in India.

Resource Persons

The programme was delivered by a blend of experienced in-house and external subject matter experts, including:

- **Shri Kush Tyagi**, Subject Matter Expert
- **Shri Pankaj K. Das**, Subject Matter Expert
- **Mr. Rajesh Batra**, Subject Matter Expert & Program Director, IICA

Valediction

The programme concluded on **25 February 2026** with a **Valedictory Address and Vote of Thanks** delivered by **Shri Rajesh Batra, Head – Centre for MSME, IICA**.

Feedback

Participants expressed **high appreciation for the programme design, relevance of content, expertise of the resource persons and the interactive nature of the training sessions**, highlighting the programme's practical value in strengthening procurement competencies within their organizations.

