

BRIEF REPORT

IICA - ESIC

Three Day Capacity Building Program on “Government e-Market Place (GeM) and General Financial Rules (GFR)”

(12 - 14 February, 2026 at IICA Campus, Manesar)

Indian Institute of Corporate Affairs through its **Centre for MSME** has organised the third batch of Three Day Capacity Building Program in an ongoing series on “Government e-Marketplace (GeM) and General Financial Rules (GFR)” for the officials of Employees' State Insurance Corporation (ESIC) during 12-14 February, 2026 at IICA Campus, IMT Manesar, Distt. Gurugram.

The program outline covered the essential aspects of operating and handling the GeM web portal for both buyers and sellers as well as service providers, for driving Efficiency, Transparency and Inclusivity in India’s public procurement domain. It also allowed for a comprehensive understanding of the GeM platform. Informative training sessions were also conducted to adopt the best procurement practices for floating tenders, evaluation, award and advanced features to enhance participant’s procurement capabilities through GeM operations, its process flow, challenges & complexities.

The programme was organized by IICA, witnessed engaged participation from the officials of ESIC.

The sessions covered the pertinent areas under:-

<ul style="list-style-type: none"> • <i>Overview of Government e-Marketplace & Registration Process</i> 	<ul style="list-style-type: none"> • <i>Exploration of GeM functionalities</i> 	<ul style="list-style-type: none"> • <i>Buyer’s Perspective</i>
<ul style="list-style-type: none"> • <i>Exploring categories and products available on GeM</i> 	<ul style="list-style-type: none"> • <i>Floating Tenders on GeM</i> 	<ul style="list-style-type: none"> • <i>Preparation of Customized bid</i>
<ul style="list-style-type: none"> • <i>Tender Evaluation</i> • <i>Award of Contracts</i> 	<ul style="list-style-type: none"> • <i>Seller’s Perspective</i> 	<ul style="list-style-type: none"> • <i>New features on GeM</i>
<ul style="list-style-type: none"> • <i>Public Procurement</i> 	<ul style="list-style-type: none"> • <i>Regulatory Framework</i> 	

In line with first two batch conducted in December 2025, the third batch has been carefully refined to focus on areas that matter most to ESIC officials such as –

- ❖ Using Gem effectively from a buyer’s perspective
- ❖ Managing tenders, evaluations and contract awards with confidence
- ❖ Integrating GFR compliance into day-to-day procurement decisions
- ❖ Reducing audit risks and improving institutional preparedness

Major Highlights

- Each day with sharing in-depth knowledge, debating spiritedly & directing razor-sharp questions at each other enabled the participants to discover more about each other and set a baseline for future cohesiveness and bonding as a group.
- The power point presentation and study material used as a guide during program delivery provided a source book to develop and implement appropriate Processes and tools in the organisation. It provided practical assistance and valuable inputs on best practices and analysis of the critical issues of today & the future.

Program Flow

The programme was started with Opening Remarks & Introduction by Mr. Rajesh Batra, Head-Centre for MSME, IICA on 12th February, 2026.

In this program, in-house as well as outsource Subject Matter Experts were engaged as Resource Persons. The Resource Persons of the programme were:-

- Sh. D.P. Sen - Subject Matter Expert
- Sh. Aman Sharma - Subject Matter Expert
- Sh. Kush Tyagi - Subject Matter Expert
- Sh. Rajesh Batra - Head, Centre for MSME, IICA

The programme was concluded with Valedictory Address by Sh. Rajesh Batra, Head-Centre for MSME, IICA followed by distribution of Participation Certificates on 14th February, 2026.

The participants appreciated the programme content, Resource Persons and training sessions.


