

**Three-Day Training Programme on  
“Procurement (Procedures & Contracting), Tenders, Bids  
& Contract Management”  
26-28 September, 2018 at Bangalore**

The Centre for MSME has successfully conducted Three-day Capacity Building Training Programme on “Procurement (Procedures & Contracting), Tenders, Bids & Contract Management” from 26<sup>th</sup> September to 28<sup>th</sup> September, 2018 at Bangalore. The programme was designed to provide intensive training to the purchasing & supply managers, procurement managers, project managers, commercial managers, contract managers, Finance Officers and supply controllers of the Central Public Sector undertakings to provide insights on major issues like intricacies in Public Procurement, Enhancing efficiency of Public and Private sector through effective supply chain management, evolving trends in public procurement, e-procurement, policy and regulatory issues and many other related critical issues of today and the future.

The program brought together 22 professionals involved in public procurement from different Government Departments and PSUs to share the best practices and to discuss the critical issues of today & the future.

A total of thirteen sessions covered the pertinent areas under Effective Procurement & Contract Management such as Existing Public Procurement Guidelines – Challenges & Areas of concern, Legal & Procedural Framework, Preventive Vigilance, Effective Strategic Sourcing, Bid documentation and Bid invitation (NIT), Bid Evaluation & Contract award, Basics of Contracting, Contract Negotiations, Essentials of Drafting commercial Contracts, Contract administration & management, Contract termination/renewal decision, International Contract and dispute resolution mechanism, Case study on valid contract/LOI/MOU.

In this programme in-house faculty as well as outsource faculty were engaged. The faculty for the programme was Mr. Rajesh Batra, Head, Centre for MSME, Mr. Bhaskar Narang – Retd. Principal Executive Director /RS (P), Railway Board, Indian Railways, Sh. Madhusudan Jena - DGM (Law), MMTC Ltd.

The participants appreciated the programme content, faculty and training sessions. All the participants received certification of completion for the training programme. The Programme was directed by Mr. Rajesh Batra, Head, Centre for MSME.

**The delegates at the three day program were from the following organizations:**

- Hindustan Petroleum Corp. Ltd
- Mangalore Refinery and Petrochemicals Limited
- Mahanadi Coalfields Limited
- National Highways & Infrastructure Development Corporation Limited
- Power Finance Corporation Ltd
- Central Mine Planning & Design Institute Limited
- National Cooperative Development Corporation
- Syndicate Bank
- Eastern Coalfields Limited
- United India Insurance Co. Ltd.
- Bharat Dynamics Ltd
- Steel Authority of India Ltd.

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