



## **NATIONAL CAPACITY BUILDING PROGRAM : (12<sup>th</sup> EDITION)**

### ***“PROCUREMENT (BIDDING PROCEDURES BASED ON GFR, GEM & E-PROCUREMENT) AND CONTRACT MANAGEMENT: CHALLENGES IN IMPLEMENTATION”***

#### ***THROUGH: INTENSIVE WEBINAR / ONLINE SESSIONS***

#### **Overview**

India spends up-to 20% of its GDP on Public Procurement, with some government departments earmarking as much as 50% of their annual budgets for such expenditure. In the manufacturing sector, the cost of material is sometimes up to 65% - 70% of the product cost and the quality of the finished product is heavily dependent upon the quality of material purchased, hence, the impact of the procurement functions on cash flow & profitability is very high. **Essentially, procurement means timely acquisition, purchase & delivery of goods, works and services at the best possible total cost of ownership to the customer.** Considering the size of the country, the number of procurement entities as well as products / service categories, the task is highly onerous and challenges are multifarious. The big question is “How to enhance efficiency & accountability becomes even more important.. E-procurement increases transparency as well as competition, simplifies and speeds up tendering process, eliminates human error, helps in seamless sharing of information, provides ease of operation and leads to quicker decision. It also facilitates pre and post contract management.

#### **Benefits**

- The program focuses on how your organization can minimize its exposure to risk, reduce costs and the potential for disputes by discussing the key aspects of understanding, drafting and negotiating contracts of all types – works, goods and services.
- The program features how to monitor & manage performance failures and provides tools, tips & techniques on effective resolution of disputes to minimize costs and reputational risk exposure to your organization
- Deliver Capacity building on Contracting Procedures and carrying out Procurement reviews and audit.
- Ensure maximum efficiency and economy as well as to maintain competitiveness and transparency through contract administration.
- Evaluate Supplier Performance, your requirements and the Market price and competition for Contract termination/renewal decision.
- Protect your company from undue price increases.
- Improve risk management.
- Map and improve processes.
- Facilitating pre & post contract management.

**2 WEEKS  
11 SESSIONS**

**Coverage of  
important  
topics**

**Renowned  
Faculties**

#### **Program Charges**

<b>Date</b>	Starts on 14 <sup>th</sup> September, 2020 and ends on 26 <sup>th</sup> September, 2020
<b>Program Fee</b>	INR 23,600/- (INR 20,000/- + GST) per participant <ul style="list-style-type: none"> <li>• 5% discount for 2 to 4 attendees from one organization</li> <li>• 10% discount for 5 to 9 attendees from one organization</li> </ul>
<b><i>*For more details, please refer to detailed program outline. Link &amp; schedule of online sessions will be shared at the email address of the participants enrolled for this online capacity building program.</i></b>	

#### **For Program related & In-Company Programme, please feel free to contact undersigned:-**

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